

2011 193R Application Spreadsheet

INSURANCE COMPANY*	GROUP NAME*	STREET ADDRESS	CITY/TOWN	STATE	ZIP	AUTO (A) or HOME (H)	PROPOSED RATE DEV. (0.0%)	PROPOSED EFFECTIVE DATE	CU, E,M,U GROUP TYPE**	TOTAL NUMBER IN GROUP	ELIGIBLE NUMBER IN GROUP	NUMBER OF CURRENT INSURED	ORIGINAL PLAN DATE	AGENCY OR MKT. REP.	EXPERIENCE SUBMITTED YES OR NO
Plymouth Rock Assurance Corporation	ABC TMA	33 Broad Street, Suite 300	Boston	MA	02109	A	5%	4/1/2011	M	3000	3000	0	4/1/2011	Environmental Insurance Agency, Inc.	No
Plymouth Rock Assurance Corporation	AFT Massachusetts, AFL-CIO	38 Chauncey St.	Boston	MA	02111	A	5%	4/1/2011	CU	21000	21000	920	7/1/2002	B&M/RAIS	YES
Plymouth Rock Assurance Corporation	American Council for International Studies	343 Congress St.	Boston	MA	02210	A	4%	4/1/2011	E	65	65	16	10/1/2002	Columbia Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Amherst College	Office of Human Resources	Amherst	MA	01002	A	5%	4/1/2011	E	675	675	131	10/1/1996	Blair, Cutting & Smith Encharter Insurance, LLC	YES
Plymouth Rock Assurance Corporation	Andover Employee Federal Credit Union	3 Lupine Road	Andover	MA	01810	A	5%	4/1/2011	CU	450	450	247	2/1/1996	Doherty Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Andover Historical Society, Inc.	97 Main Street	Andover	MA	01810	A	7%	4/1/2011	M	700	550	113	8/1/2004	Doherty Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Appalachian Mountain Club	5 Joy Street	Boston	MA	02108	A	10%	4/1/2011	M	65633	22700	422	5/1/2000	Environmental Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Banknorth Simply Preferred Depositor Group	1 Portland Square	Portland	ME	04101	A	5%	4/1/2011	M	17079	17079	52	06/29/05	TD Insurance, Inc.	YES
Plymouth Rock Assurance Corporation	Better World Club	2235-A NW Savier Street	Portland	OR	97210	A	5%	4/1/2011	M	11200	941	223	04/07/05	American Consumer Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Big Y Foods, Inc.	2145 Roosevelt Avenue	Springfield	MA	01104	A	5%	4/1/2011	E	8556	3316	766	11/15/05	TD Insurance, Inc.	YES
Plymouth Rock Assurance Corporation	Bridgewell, Inc.	471 Broadway	Lynnfield	MA	01940	A	3%	4/1/2011	E	954	925	38	03/15/06	Columbia Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Cambridge Associates	100 Summer Street	Boston	MA	02110-2112	A	5%	4/1/2011	E	140	140	54	1/1/1996	Columbia Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Cape Cod Cooperative Bank Cape Life Accounts	221 Willow Street	Yarmouth	MA	02675	A	5%	4/1/2011	M	1500	1500	41	4/1/2007	Rogers & Gray Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Caritas Christi Health Care	736 Cambridge Street	Brighton	MA	02135	A	3%	4/1/2011	E	9200	9100	7	8/15/2010	Rogers & Gray Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Chelmsford High School All Sports Boosters Club	200 Richardson Road	North Chelmsford	MA	01863	A	5%	4/1/2011	M	1100	1100	227	04/01/09	David W. L'Hussier Insurance Agency	YES
Plymouth Rock Assurance Corporation	Citizen's Scholarship Fndtn. of Northampton, Inc.	P.O. Box 60382	Florence	MA	01062	A	5%	4/1/2011	M	2000	2000	1,073	1/1/2003	Webber & Grinnell Insurance Agency	YES
Plymouth Rock Assurance Corporation	Conservation Law Foundation	62 Summer Street	Boston	MA	02111	A	9%	4/1/2011	M	1800	1800	27	11/25/2002	Environmental Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Cooley Dickinson Health Care Corporation	30 Locust Street	Northampton	MA	01060	A	5%	4/1/2011	E	1000	1000	458	9/15/1999	Webber & Grinnell Insurance Agency	YES
Plymouth Rock Assurance Corporation	DWC Services, Inc.	P.O. Box 21	Cohasset	MA	02025	A	5%	4/1/2011	M	10000	3000	-	8/10/2008	Environmental Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	E F Education	1 Education Street	Cambridge	MA	02141	A	5%	4/1/2011	E	15000	700	38	10/1/2001	Columbia Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	East End Social Club of Lowell	15 West Fourth Street	Lowell	MA	01850	A	5%	4/1/2011	M	980	980	55	1/1/1996	David W. L'Hussier Insurance Agency	YES
Plymouth Rock Assurance Corporation	Elder Services of Merrimack Valley, Inc.	360 Merrimack Street Bldg. 5	Lawrence	MA	01843	A	8%	4/1/2011	M	400	400	211	10/1/1996	Doherty Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Emmanuel College	400 The Fenway	Boston	MA	02115	A	4%	4/1/2011	E	385	380	6	04/01/06	Columbia Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Employees of Holyoke Mutual Ins. Co. in Salem	Holyoke Square	Salem	MA	01970	A	5%	4/1/2011	E	150	143	40	1/1/2004	Elliot Whittier Insurance	YES
Plymouth Rock Assurance Corporation	Encharter Insurance	25 University Drive	Amherst	MA	01002	A	5%	4/1/2011	E	37	37	17	07/01/06	Blair, Cutting & Smith Encharter Insurance, LLC	YES
Plymouth Rock Assurance Corporation	Friends of Dracut Football	49 Lake Shore Drive	Dracut	MA	01826	A	4%	4/1/2011	M	1985	1985	1,640	01/09/02	David W. L'Hussier Insurance Agency	YES
Plymouth Rock Assurance Corporation	Friends of the Jones Library	43 Amity Street	Amherst	MA	01002	A	5%	4/1/2011	M	1800	1800	1,137	7/21/1998	Blair, Cutting & Smith Encharter Insurance, LLC	YES
Plymouth Rock Assurance Corporation	GeITex Pharmaceuticals, Inc.	153 2nd Ave	Waltham	MA	02154	A	5%	4/1/2011	E	117	117	23	2/1/1998	Columbia Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Gordon Healthcare Management Company	389 Alden Road	Fairhaven	MA	02719	A	5%	4/1/2011	E	717	704	29	08/01/06	Rogers & Gray Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Greater Salem Employees Federal Credit Union	10 Colonial Rd	Salem	MA	01970	A	5%	4/1/2011	CU	2674	2674	299	10/22/2003	Elliot Whittier Insurance	YES
Plymouth Rock Assurance Corporation	Landmark Credit Union	131 Ashland Street	North Adams	MA	01247	A	2%	4/1/2011	CU	5266	5266	345	2/1/2002	Coakley, Pierpan, Dolan & Collins	YES
Plymouth Rock Assurance Corporation	Lowell General Hospital	295 Varnum Avenue	Lowell	MA	01854	A	3%	4/1/2011	E	1500	1500	27	10/17/2007	Fred C. Church, Inc.	YES
Plymouth Rock Assurance Corporation	Masonic Health System	88 Masonic Home Road	Charlton	MA	01507	A	5%	4/1/2011	E	790	764	17	12/12/05	Columbia Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Massachusetts Audubon Society	200 South Great Road	Lincoln	MA	01773	A	10%	4/1/2011	M	65000	65000	565	4/16/2002	Environmental Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Massachusetts Bicycle Coalition	171 Milk Street, Suite 33	Boston	MA	02109	A	6%	4/1/2011	M	1304	1287	36	10/14/04	Environmental Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Massachusetts Biotechnology Council, Inc.	One Cambridge Center	Cambridge	MA	02142	A	5%	4/1/2011	M	20000	19000	198	04/01/06	Columbia Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Massachusetts Dental Society	2 Willow Street	Southborough	MA	01745	A	6%	4/1/2011	M	4100	4100	273	05/03/05	Eastern Dental Insurance Agency	YES
Plymouth Rock Assurance Corporation	Massachusetts Motorcycle Association	P.O. Box 378	Brimfield	MA	01010	A	5%	4/1/2011	M	1350	1350	77	5/1/2007	Encharter / Betsy Lister	YES
Plymouth Rock Assurance Corporation	Massachusetts Public Interest Research Group	44 Winter Street	Boston	MA	02108	A	4%	4/1/2011	M	28000	28000	447	9/1/1996	American Consumer Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Merrimack College Alumni	Turnpike Street	North Andover	MA	01810	A	8%	4/1/2011	M	2500	2500	279	1/1/1996	Doherty Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Mount Vernon Neighborhood Association	514 Mount Vernon Street	Lawrence	MA	01843	A	6%	4/1/2011	M	350	350	207	5/29/2001	Doherty Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	New England Sports Network, Ltd.	480 Arsenal Street, Building #1	Watertown	MA	02472	A	5%	4/1/2011	E	149	131	16	04/24/06	Columbia Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	North & South Shore Rivers Watershed Association	P.O.Box 43	Norwell	MA	02061	A	3%	4/1/2011	M	1452	1452	326	1/1/1996	Andrew G. Gordon/RAIS	YES
Plymouth Rock Assurance Corporation	Northwestern Mutual Financial Network	55 William St	Wellesley	MA	02481	A	4%	4/1/2011	E	70	70	15	1/1/2003	Columbia Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Our Island Club	100 Pondview Drive	Oak Bluffs	MA	02557	A	3%	4/1/2011	M	1700	1700	240	07/01/06	Martha's Vineyard Insurance Agency	YES
Plymouth Rock Assurance Corporation	Our Lady of Good Counsel Parish	22 Plymouth Street	Methuen	MA	01844	A	9%	4/1/2011	M	600	600	210	1/1/1996	Doherty Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Pittsfield Cooperative Bank	70 South Street	Pittsfield	MA	01201	A	3%	4/1/2011	M	3300	3300	430	3/19/2001	Bardwell, Bolby & Karam	YES
Plymouth Rock Assurance Corporation	Plymouth Rock Company	695 Atlantic Avenue	Boston	MA	02111	A	5%	4/1/2011	E	450	450	200	1/1/2003	Columbia Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Prime Time, Bristol County Savings Bank	29 Broadway	Taunton	MA	02780	A	5%	4/1/2011	M	9500	9000	-	7/1/2010	Farrell Backlund Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	QinetiQ North America	350 Second Avenue	Waltham	MA	02451	A	5%	4/1/2011	E	270	270	114	2/15/1996	Columbia Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Risk Management Foundation of the Harvard Med Ins	101 Main Street	Cambridge	MA	02142	A	4%	4/1/2011	M	9000	8500	63	1/1/2005	USI Insurance Services of MA	YES
Plymouth Rock Assurance Corporation	Sacred Heart Parish	571 Boston Street	Lynn	MA	01905	A	5%	4/1/2011	M	4000	4000	107	11/1/2002	Columbia Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	SBLI Health & Safety Group	One Linscott Road	Woburn	MA	01801	A	9%	4/1/2011	M	20000	20000	10,695	1/1/1999	multiple	YES
Plymouth Rock Assurance Corporation	Service Net, Inc.	129 King Street	Northampton	MA	01060	A	3%	4/1/2011	E	275	265	153	03/01/04	Webber & Grinnell Insurance Agency	YES
Plymouth Rock Assurance Corporation	Share-A-Matic Credit Union Users Association	64 westwood Drive	Shrewsbury	MA	01545	A	4%	4/1/2011	M	2104	2104	1,391	12/01/06	G.M. Abodeeley Insurance Agency	YES
Plymouth Rock Assurance Corporation	St. Augustine Parish of Andover	43 Essex Street	Andover	MA	01810	A	8%	4/1/2011	M	1500	1500	783	1/1/1996	Doherty Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	St. George Greek Orthodox Church	54 South Common Street	Lynn	MA	01902	A	5%	4/1/2011	M	1200	1200	26	04/25/06	Columbia Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	St. Pius V Parish	215 Maple St.	Lynn	MA	01904	A	9%	4/1/2011	M	2000	2000	322	2/1/2002	Columbia Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Star Checking and Gold Star Checking Account Custom	210 Essex Street	Salem	MA	01970	A	5%	4/1/2011	M	20000	20000	31	7/1/2007	Salem Five Boyle Insurance Services, LLC	YES

<u>INSURANCE COMPANY*</u>	<u>GROUP NAME*</u>	<u>STREET ADDRESS</u>	<u>CITY/TOWN</u>	<u>STATE</u>	<u>ZIP</u>	<u>AUTO (A) or HOME (H)</u>	<u>PROPOSED RATE DEV. (0.0%)</u>	<u>PROPOSED EFFECTIVE DATE</u>	<u>CU, E,M,U GROUP TYPE**</u>	<u>TOTAL NUMBER IN GROUP</u>	<u>ELIGIBLE NUMBER IN GROUP</u>	<u>NUMBER OF CURRENT INSUREDS</u>	<u>ORIGINAL PLAN DATE</u>	<u>AGENCY OR MKT. REP.</u>	<u>EXPERIENCE SUBMITTED YES OR NO</u>
Plymouth Rock Assurance Corporation	Sullivan Garrity & Donnelly Ins. Agcy., Inc.	10 Institute Rd	Worcester	MA	01608	A	5%	4/1/2011	E	50	50	31	04/01/01	Sullivan, Garrity & Donnelly Ins. Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Thomson Reuters	22 Thomson Place	Boston	MA	02210	A	5%	4/1/2011	E	1000	1000	47	02/03/03	Columbia Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Town of Ipswich	Fowles Lane	Ipswich	MA	01938	A	5%	4/1/2011	E	350	350	30	6/1/2004	Bernard M. Sullivan/RAIS	YES
Plymouth Rock Assurance Corporation	WBUR Member Benefits	890 Commonwealth Avenue	Boston	MA	02215	A	7%	4/1/2011	M	60000	60000	1,140	03/01/06	multiple	YES
Plymouth Rock Assurance Corporation	WFCR Community Connection Members	131 County Circle	Amherst	MA	01003-9257	A	6%	4/1/2011	M	6500	5957	36	06/01/09	Encharter Insurance, LLC	YES
Plymouth Rock Assurance Corporation	Zoll Medical Corporation	269 Mill Road	Chelmsford	MA	01824	A	5%	4/1/2011	E	650	650	132	04/15/98	Columbia Insurance Agency, Inc.	YES

2011 EXPENSE EXHIBIT FOR ALL 193R GROUP MARKETING PLANS

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per vehicle associated with the group marketing plan

INSURANCE COMPANY	GROUPNAME	(1) Expenses Assumed In Insurer's Rates Currently On File	(2) Expenses Associated With Group Marketing Plan	(3) Reasons for Expensed Difference	(4) Requested Group Rate Deviation
Plymouth Rock Assurance Corporation	ABC TMA	34.5%	29.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	AFT Massachusetts, AFL-CIO	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	American Council for International Studies	34.5%	33.5%	Lower acquisition cost	4.0%
Plymouth Rock Assurance Corporation	Amherst College	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Andover Employee Federal Credit Union	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Andover Historical Society, Inc.	34.5%	33.5%	Lower acquisition cost	7.0%
Plymouth Rock Assurance Corporation	Appalachian Mountain Club	34.5%	29.5%	Lower acquisition cost	10.0%
Plymouth Rock Assurance Corporation	Banknorth Simply Preferred Depositor Group	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Better World Club	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Big Y Foods, Inc.	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Bridgewell, Inc.	34.5%	33.5%	Lower acquisition cost	3.0%
Plymouth Rock Assurance Corporation	Cambridge Associates	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Cape Cod Cooperative Bank Cape Life Accounts	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Caritas Christi Health Care	34.5%	33.5%	Lower acquisition cost	3.0%
Plymouth Rock Assurance Corporation	Chelmsford High School All Sports Boosters Club	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Citizen's Scholarship Fndtn. of Northampton, Inc.	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Conservation Law Foundation	34.5%	29.5%	Lower acquisition cost	9.0%
Plymouth Rock Assurance Corporation	Cooley Dickinson Health Care Corporation	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	DWC Services, Inc.	34.5%	29.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	E F Education	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	East End Social Club of Lowell	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Elder Services of Merrimack Valley, Inc.	34.5%	33.5%	Lower acquisition cost	8.0%
Plymouth Rock Assurance Corporation	Emmanuel College	34.5%	33.5%	Lower acquisition cost	4.0%
Plymouth Rock Assurance Corporation	Employees of Holyoke Mutual Ins. Co. in Salem	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Encharter Insurance	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Friends of Dracut Football	34.5%	33.5%	Lower acquisition cost	4.0%
Plymouth Rock Assurance Corporation	Friends of the Jones Library	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	GelTex Pharmaceuticals, Inc.	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Gordon Healthcare Management Company	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Greater Salem Employees Federal Credit Union	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Landmark Credit Union	34.5%	33.5%	Lower acquisition cost	2.0%
Plymouth Rock Assurance Corporation	Lowell General Hospital	34.5%	33.5%	Lower acquisition cost	3.0%
Plymouth Rock Assurance Corporation	Masonic Health System	34.5%	33.5%	Lower acquisition cost	5.0%

INSURANCE		(1)	(2)	(3)	(4)
<u>COMPANY</u>	<u>GROUPNAME</u>	<u>Expenses Assumed In Insurer's Rates Currently On File</u>	<u>Expenses Associated With Group Marketing Plan</u>	<u>Reasons for Expensed Difference</u>	<u>Requested Group Rate Deviation</u>
Plymouth Rock Assurance Corporation	Massachusetts Audubon Society	34.5%	29.5%	Lower acquisition cost	10.0%
Plymouth Rock Assurance Corporation	Massachusetts Bicycle Coalition	34.5%	29.5%	Lower acquisition cost	6.0%
Plymouth Rock Assurance Corporation	Massachusetts Biotechnology Council, Inc.	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Massachusetts Dental Society	34.5%	33.5%	Lower acquisition cost	6.0%
Plymouth Rock Assurance Corporation	Massachusetts Motorcycle Association	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Massachusetts Public Interest Research Group	34.5%	33.5%	Lower acquisition cost	4.0%
Plymouth Rock Assurance Corporation	Merrimack College Alumni	34.5%	33.5%	Lower acquisition cost	8.0%
Plymouth Rock Assurance Corporation	Mount Vernon Neighborhood Association	34.5%	33.5%	Lower acquisition cost	6.0%
Plymouth Rock Assurance Corporation	New England Sports Network, Ltd.	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	North & South Shore Rivers Watershed Association	34.5%	33.5%	Lower acquisition cost	3.0%
Plymouth Rock Assurance Corporation	Northwestern Mutual Financial Network	34.5%	33.5%	Lower acquisition cost	4.0%
Plymouth Rock Assurance Corporation	Our Island Club	34.5%	33.5%	Lower acquisition cost	3.0%
Plymouth Rock Assurance Corporation	Our Lady of Good Counsel Parish	34.5%	33.5%	Lower acquisition cost	9.0%
Plymouth Rock Assurance Corporation	Pittsfield Cooperative Bank	34.5%	33.5%	Lower acquisition cost	3.0%
Plymouth Rock Assurance Corporation	Plymouth Rock Company	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Prime Time, Bristol County Savings Bank	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	QinetiQ North America	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Risk Management Foundation of the Harvard Med Ins	34.5%	33.5%	Lower acquisition cost	4.0%
Plymouth Rock Assurance Corporation	Sacred Heart Parish	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	SBLI Health & Safety Group	34.5%	29.5%	Lower acquisition cost	9.0%
Plymouth Rock Assurance Corporation	Service Net, Inc.	34.5%	33.5%	Lower acquisition cost	3.0%
Plymouth Rock Assurance Corporation	Share-A-Matic Credit Union Users Association	34.5%	33.5%	Lower acquisition cost	4.0%
Plymouth Rock Assurance Corporation	St. Augustine Parish of Andover	34.5%	33.5%	Lower acquisition cost	8.0%
Plymouth Rock Assurance Corporation	St. George Greek Orthodox Church	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	St. Pius V Parish	34.5%	33.5%	Lower acquisition cost	9.0%
Plymouth Rock Assurance Corporation	Star Checking and Gold Star Checking Account Customers	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Sullivan Garrity & Donnelly Ins. Agcy., Inc.	34.5%	30.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Thomson Reuters	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Town of Ipswich	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	WBUR Member Benefits	34.5%	33.5%	Lower acquisition cost	7.0%
Plymouth Rock Assurance Corporation	WFCR Community Connection Members	34.5%	33.5%	Lower acquisition cost	6.0%
Plymouth Rock Assurance Corporation	Zoll Medical Corporation	34.5%	33.5%	Lower acquisition cost	5.0%

2011 PREMIUM/LOSS/EXPENSE EXHIBIT FOR 193R GROUPS AT LEAST 3 YEARS OLD WITH 1,000 or MORE INSURED VEHICLES

Insurers are required to submit a minimum three (3) full years of data, but can at their option submit additional years of data by inserting additional columns.

Insurance Company	Group Name	Earned Premium			Incurred Losses Including IBNR			Incurred Loss Ratio			3 Year LR 2008-2010
		2008	2009	2010	2008	2009	2010	2008	2009	2010	
Plymouth Rock Assurance Corporation	ABC TMA	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				0.0%
Plymouth Rock Assurance Corporation	AFT Massachusetts, AFL-CIO	\$ 1,484,589	\$ 1,263,280	\$ 1,116,346	\$ 885,067	\$ 910,650	\$ 734,293	59.62%	72.09%	65.78%	65.5%
Plymouth Rock Assurance Corporation	American Council for International Studies	\$ 25,741	\$ 23,191	\$ 21,023	\$ 13,993	\$ 2,624	\$ 1,995	54.36%	11.32%	9.49%	26.6%
Plymouth Rock Assurance Corporation	Amherst College	\$ 407,355	\$ 272,683	\$ 39,041	\$ 395,875	\$ 179,027	\$ 9,791	97.18%	65.65%	25.08%	81.3%
Plymouth Rock Assurance Corporation	Andover Employee Federal Credit Union	\$ 303,720	\$ 297,410	\$ 286,576	\$ 105,666	\$ 157,316	\$ 217,217	34.79%	52.90%	75.80%	54.1%
Plymouth Rock Assurance Corporation	Andover Historical Society, Inc.	\$ 167,797	\$ 157,681	\$ 146,786	\$ 77,830	\$ 58,528	\$ 28,281	46.38%	37.12%	19.27%	34.9%
Plymouth Rock Assurance Corporation	Appalachian Mountain Club	\$ 475,003	\$ 394,885	\$ 367,319	\$ 280,618	\$ 286,791	\$ 211,423	59.08%	72.63%	57.56%	63.0%
Plymouth Rock Assurance Corporation	Banknorth Simply Preferred Depositor Group	\$ 109,329	\$ 100,011	\$ 84,526	\$ 88,842	\$ 120,510	\$ 69,788	81.26%	120.50%	82.56%	95.0%
Plymouth Rock Assurance Corporation	Better World Club	\$ 258,043	\$ 253,083	\$ 199,955	\$ 189,088	\$ 109,250	\$ 99,666	73.28%	43.17%	49.84%	56.0%
Plymouth Rock Assurance Corporation	Big Y Foods, Inc.	\$ 1,133,778	\$ 1,034,287	\$ 933,992	\$ 826,617	\$ 715,266	\$ 532,208	72.91%	69.16%	56.98%	66.9%
Plymouth Rock Assurance Corporation	Bridgewell, Inc.	\$ 79,890	\$ 67,518	\$ 61,757	\$ 65,219	\$ 52,298	\$ 76,959	81.64%	77.46%	124.62%	93.0%
Plymouth Rock Assurance Corporation	Cambridge Associates	\$ 91,930	\$ 87,019	\$ 77,185	\$ 94,366	\$ 58,930	\$ 28,484	102.65%	67.72%	36.90%	71.0%
Plymouth Rock Assurance Corporation	Cape Cod Cooperative Bank Cape Life Accounts	\$ 55,342	\$ 54,708	\$ 46,266	\$ 17,606	\$ 302,676	\$ 6,538	31.81%	553.26%	14.13%	209.1%
Plymouth Rock Assurance Corporation	Caritas Christi Health Care	\$ -	\$ -	\$ 2,032	\$ -	\$ -	\$ -				0.0%
Plymouth Rock Assurance Corporation	Chelmsford High School All Sports Boosters Club	\$ -	\$ 56,065	\$ 346,307	\$ -	\$ 33,999	\$ 149,628		60.64%	43.21%	45.6%
Plymouth Rock Assurance Corporation	Citizen's Scholarship Fndtn. of Northampton, Inc.	\$ 1,230,754	\$ 1,157,590	\$ 934,190	\$ 748,151	\$ 682,672	\$ 468,588	60.79%	58.97%	50.16%	57.2%
Plymouth Rock Assurance Corporation	Conservation Law Foundation	\$ 36,447	\$ 30,854	\$ 32,193	\$ 15,867	\$ 41,265	\$ 16,751	43.53%	133.74%	52.03%	74.3%
Plymouth Rock Assurance Corporation	Cooley Dickinson Health Care Corporation	\$ 555,827	\$ 506,108	\$ 431,092	\$ 183,821	\$ 322,940	\$ 292,756	33.07%	63.81%	67.91%	53.6%
Plymouth Rock Assurance Corporation	DWC Services and Prime Time	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				0.0%
Plymouth Rock Assurance Corporation	E F Education	\$ 54,680	\$ 46,245	\$ 43,572	\$ 22,024	\$ 15,692	\$ 19,313	40.28%	33.93%	44.32%	39.5%
Plymouth Rock Assurance Corporation	East End Social Club of Lowell	\$ 89,220	\$ 71,708	\$ 53,614	\$ 79,066	\$ 33,974	\$ 34,823	88.62%	47.38%	64.95%	68.9%
Plymouth Rock Assurance Corporation	Elder Services of Merrimack Valley, Inc.	\$ 301,622	\$ 265,274	\$ 239,134	\$ 200,325	\$ 128,696	\$ 70,019	66.42%	48.51%	29.28%	49.5%
Plymouth Rock Assurance Corporation	Emmanuel College	\$ 4,842	\$ 8,486	\$ 8,379	\$ 573	\$ 299	\$ 11,884	11.84%	3.53%	141.82%	58.8%
Plymouth Rock Assurance Corporation	Employees of Holyoke Mutual Ins. Co. in Salem	\$ 59,685	\$ 51,581	\$ 46,172	\$ 19,369	\$ 36,834	\$ 11,931	32.45%	71.41%	25.84%	43.3%
Plymouth Rock Assurance Corporation	Encharter Insurance	\$ 20,519	\$ 22,767	\$ 21,408	\$ 1,279	\$ 8,357	\$ 18,098	6.23%	36.71%	84.54%	42.9%
Plymouth Rock Assurance Corporation	Friends of Dracut Football	\$ 2,452,016	\$ 2,086,875	\$ 1,499,865	\$ 1,496,447	\$ 1,175,673	\$ 1,130,343	61.03%	56.34%	75.36%	63.0%
Plymouth Rock Assurance Corporation	Friends of the Jones Library	\$ 1,479,645	\$ 1,238,039	\$ 1,125,277	\$ 739,825	\$ 458,260	\$ 938,091	50.00%	37.01%	83.37%	55.6%
Plymouth Rock Assurance Corporation	GeITex Pharmaceuticals, Inc.	\$ 53,343	\$ 45,735	\$ 37,168	\$ 12,931	\$ 10,170	\$ 6,117	24.24%	22.24%	16.46%	21.4%
Plymouth Rock Assurance Corporation	Gordon Healthcare Management Company	\$ 39,630	\$ 51,512	\$ 51,399	\$ 8,099	\$ 51,957	\$ 30,709	20.44%	100.86%	59.75%	63.7%
Plymouth Rock Assurance Corporation	Greater Salem Employees Federal Credit Union	\$ 412,712	\$ 358,614	\$ 310,606	\$ 170,359	\$ 529,138	\$ 101,040	41.28%	147.55%	32.53%	74.0%
Plymouth Rock Assurance Corporation	Landmark Credit Union	\$ 344,500	\$ 279,618	\$ 241,979	\$ 260,388	\$ 101,048	\$ 162,297	75.58%	36.14%	67.07%	60.5%
Plymouth Rock Assurance Corporation	Lowell General Hospital	\$ 32,331	\$ 50,999	\$ 35,949	\$ 6,743	\$ 11,415	\$ 10,976	20.85%	22.38%	30.53%	24.4%
Plymouth Rock Assurance Corporation	Masonic Health System	\$ 29,233	\$ 27,214	\$ 29,294	\$ 23,677	\$ 4,811	\$ 52,226	80.99%	17.68%	178.28%	94.1%
Plymouth Rock Assurance Corporation	Massachusetts Audubon Society	\$ 622,218	\$ 533,694	\$ 473,649	\$ 205,370	\$ 279,825	\$ 330,657	33.01%	52.43%	69.81%	50.1%
Plymouth Rock Assurance Corporation	Massachusetts Bicycle Coalition	\$ 53,958	\$ 41,204	\$ 32,244	\$ 13,688	\$ 77,835	\$ 5,367	25.37%	188.90%	16.65%	76.0%
Plymouth Rock Assurance Corporation	Massachusetts Biotechnology Council, Inc.	\$ 227,743	\$ 258,848	\$ 276,729	\$ 74,069	\$ 187,708	\$ 130,406	32.52%	72.52%	47.12%	51.4%
Plymouth Rock Assurance Corporation	Massachusetts Dental Society	\$ 501,325	\$ 455,369	\$ 410,898	\$ 431,212	\$ 155,966	\$ 182,107	86.01%	34.25%	44.32%	56.3%
Plymouth Rock Assurance Corporation	Massachusetts Motorcycle Association	\$ 70,218	\$ 92,594	\$ 81,040	\$ 15,289	\$ 42,102	\$ 58,698	21.77%	45.47%	72.43%	47.6%
Plymouth Rock Assurance Corporation	Massachusetts Public Interest Research Group	\$ 600,031	\$ 494,054	\$ 440,019	\$ 185,361	\$ 326,478	\$ 201,461	30.89%	66.08%	45.78%	46.5%
Plymouth Rock Assurance Corporation	Merrimack College Alumni	\$ 381,633	\$ 358,482	\$ 344,427	\$ 118,422	\$ 145,093	\$ 171,208	31.03%	40.47%	49.71%	40.1%
Plymouth Rock Assurance Corporation	Mount Vernon Neighborhood Association	\$ 307,181	\$ 273,048	\$ 255,434	\$ 94,939	\$ 203,062	\$ 122,141	30.91%	74.37%	47.82%	50.3%
Plymouth Rock Assurance Corporation	New England Sports Network, Ltd.	\$ 18,825	\$ 22,575	\$ 18,148	\$ 6,239	\$ 5,148	\$ 480	33.14%	22.80%	2.65%	19.9%
Plymouth Rock Assurance Corporation	North & South Shivers Rivers Watershed Association	\$ 535,979	\$ 434,451	\$ 387,819	\$ 495,541	\$ 255,105	\$ 109,858	92.46%	58.72%	28.33%	63.4%
Plymouth Rock Assurance Corporation	Northwestern Mutual Financial Network	\$ 31,684	\$ 28,245	\$ 24,521	\$ 115,931	\$ 8,630	\$ 3,935	365.89%	30.55%	16.05%	152.2%
Plymouth Rock Assurance Corporation	Our Island Club	\$ 198,753	\$ 209,206	\$ 239,914	\$ 72,257	\$ 69,733	\$ 111,958	36.36%	33.33%	46.67%	39.2%
Plymouth Rock Assurance Corporation	Our Lady of Good Counsel Parish	\$ 296,532	\$ 281,910	\$ 257,228	\$ 247,995	\$ 138,839	\$ 241,508	83.63%	49.25%	93.89%	75.2%
Plymouth Rock Assurance Corporation	Pittsfield Cooperative Bank	\$ 570,402	\$ 459,479	\$ 382,602	\$ 243,848	\$ 239,403	\$ 181,927	42.75%	52.10%	47.55%	47.1%
Plymouth Rock Assurance Corporation	Plymouth Rock Company	\$ 285,414	\$ 285,304	\$ 274,063	\$ 175,653	\$ 275,218	\$ 148,840	61.54%	96.47%	54.31%	71.0%
Plymouth Rock Assurance Corporation	Prime Time, Bristol County Savings Bank	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				0.0%
Plymouth Rock Assurance Corporation	QinetiQ North America	\$ 214,168	\$ 191,397	\$ 159,118	\$ 141,633	\$ 86,199	\$ 103,572	66.13%	45.04%	65.09%	58.7%
Plymouth Rock Assurance Corporation	Risk Management Foundation of the Harvard Med Ins	\$ 154,603	\$ 128,694	\$ 104,322	\$ 32,717	\$ 51,252	\$ 64,652	21.16%	39.82%	61.97%	38.3%
Plymouth Rock Assurance Corporation	Sacred Heart Parish	\$ 196,749	\$ 161,159	\$ 153,550	\$ 155,292	\$ 62,851	\$ 83,952	78.93%	39.00%	54.67%	59.1%
Plymouth Rock Assurance Corporation	SBLI Health & Safety Group	\$ 14,497,572	\$ 13,096,161	\$ 11,906,233	\$ 7,337,348	\$ 7,407,689	\$ 7,278,255	50.61%	56.56%	61.13%	55.8%
Plymouth Rock Assurance Corporation	Service Net, Inc.	\$ 171,646	\$ 164,123	\$ 152,265	\$ 75,154	\$ 102,748	\$ 102,159	43.78%	62.60%	67.09%	57.4%

Insurance Company	Group Name	Earned Premium			Incurred Losses Including IBNR			Incurred Loss Ratio			3 Year LR 2008-2010
		2008	2009	2010	2008	2009	2010	2008	2009	2010	
Plymouth Rock Assurance Corporation	Share-A-Matic Credit Union Users Association	\$ 1,606,654	\$ 1,547,774	\$ 1,569,624	\$ 874,330	\$ 1,094,850	\$ 896,313	54.42%	70.74%	57.10%	60.7%
Plymouth Rock Assurance Corporation	St. Augustine Parish of Andover	\$ 1,052,761	\$ 975,274	\$ 926,928	\$ 500,964	\$ 544,310	\$ 437,269	47.59%	55.81%	47.17%	50.2%
Plymouth Rock Assurance Corporation	St. George Greek Orthodox Church	\$ 47,377	\$ 43,480	\$ 38,045	\$ 26,475	\$ 81,240	\$ 8,711	55.88%	186.85%	22.90%	90.3%
Plymouth Rock Assurance Corporation	St. Pius V Parish	\$ 564,944	\$ 539,796	\$ 529,975	\$ 267,822	\$ 496,702	\$ 450,530	47.41%	92.02%	85.01%	74.3%
Plymouth Rock Assurance Corporation	Star Checking and Gold Star Checking Account Customers	\$ 36,797	\$ 43,344	\$ 42,019	\$ 28,772	\$ 21,301	\$ 40,385	78.19%	49.14%	96.11%	74.0%
Plymouth Rock Assurance Corporation	Sullivan Garrity & Donnelly Ins. Agcy., Inc.	\$ 45,706	\$ 49,918	\$ 44,578	\$ 38,808	\$ 28,704	\$ 181,323	84.91%	57.50%	406.75%	177.5%
Plymouth Rock Assurance Corporation	Thomson Reuters	\$ 71,997	\$ 61,796	\$ 58,253	\$ 13,983	\$ 78,981	\$ 13,786	19.42%	127.81%	23.67%	55.6%
Plymouth Rock Assurance Corporation	Town of Ipswich	\$ 25,527	\$ 26,305	\$ 25,217	\$ 3,893	\$ 35,661	\$ 12,048	15.25%	135.57%	47.78%	67.0%
Plymouth Rock Assurance Corporation	WBUR Member Benefits	\$ 1,516,598	\$ 1,904,515	\$ 1,376,372	\$ 858,558	\$ 1,087,884	\$ 874,556	56.61%	57.12%	63.54%	58.8%
Plymouth Rock Assurance Corporation	WFCR Community Connection Members	\$ -	\$ 8,962	\$ 107,202	\$ -	\$ 4,812	\$ 61,570		53.69%	57.43%	57.1%

MASSACHUSETTS
GROUP MARKETING NEW/RENEWAL
AFFIDAVIT

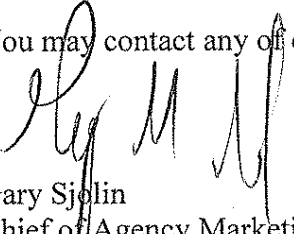
Attached is the documentation required for the application for the listed Plymouth Rock Assurance Corporation 2011 Group Marketing clients.

We have verified that it is the intention of each of the following clients to participate in the Group Marketing program within their organization for the year 2011 and have confirmed their participation to them in writing:

AFT Massachusetts, AFL-CIO
American Council for International Studies
Amherst College
Andover Employee Federal Credit Union
Andover Historical Society, Inc.
Appalachian Mountain Club
Banknorth Simply Preferred Depositor Group
Better World Club
Big Y Foods, Inc.
Bridgewell, Inc.
Cambridge Associates
Cape Cod Cooperative Bank Cape Life Accounts
Caritas Christi Health Care
Chelmsford High School All Sports Boosters Club
Citizen's Scholarship Fndtn. of Northampton, Inc.
Conservation Law Foundation
Cooley Dickinson Health Care Corporation
DWC Services, Inc.
E F Education
East End Social Club of Lowell
Elder Services of Merrimack Valley, Inc.
Emmanuel College
Employees of Holyoke Mutual Ins. Co. in Salem
Encharter Insurance
Friends of Dracut Football
Friends of the Jones Library
GelTex Pharmaceuticals, Inc.
Gordon Healthcare Management Company
Greater Salem Employees Federal Credit Union
Landmark Credit Union
Lowell General Hospital
Masonic Health System
Massachusetts Audubon Society
Massachusetts Bicycle Coalition
Massachusetts Biotechnology Council, Inc.

Massachusetts Dental Society
Massachusetts Motorcycle Association
Massachusetts Public Interest Research Group
Merrimack College Alumni
Mount Vernon Neighborhood Association
New England Sports Network, Ltd.
North & South Shore Rivers Watershed Association
Northwestern Mutual Financial Network
Our Island Club
Our Lady of Good Counsel Parish
Pittsfield Cooperative Bank
Plymouth Rock Company
Prime Time, Bristol County Savings Bank
QinetiQ North America
Risk Management Foundation of the Harvard Med Ins
Sacred Heart Parish
SBLI Health & Safety Group
Service Net, Inc.
Share-A-Matic Credit Union Users Association
St. Augustine Parish of Andover
St. George Greek Orthodox Church
St. Pius V Parish
Star Checking and Gold Star Checking Account
Customers
Sullivan Garrity & Donnelly Ins. Agcy., Inc.
Thomson Reuters
Town of Ipswich
WBUR Member Benefits
WFCR Community Connection Members
Zoll Medical Corporation

You may contact any of our clients to verify information and confirm participation.



Gary Sjölin
Chief of Agency Marketing

<u>INSURANCE COMPANY*</u>	<u>GROUP NAME*</u>	<u>STREET ADDRESS</u>	<u>CITY/TOWN</u>	<u>STATE</u>	<u>ZIP</u>	<u>AUTO (A) or HOME (H)</u>	<u>PROPOSED RATE DEV. (0.0%)</u>	<u>PROPOSED EFFECTIVE DATE</u>	<u>CU, E,M,U GROUP TYPE**</u>	<u>TOTAL NUMBER IN GROUP</u>	<u>ELIGIBLE NUMBER IN GROUP</u>	<u>NUMBER OF CURRENT INSUREDS</u>	<u>ORIGINAL PLAN DATE</u>	<u>AGENCY OR MKT. REP.</u>	<u>EXPERIENCE SUBMITTED YES OR NO</u>
Plymouth Rock Assurance Corporation	Sullivan Garrity & Donnelly Ins. Agcy., Inc.	10 Institute Rd	Worcester	MA	01608	A	5%	4/1/2011	E	50	50	31	04/01/01	Sullivan, Garrity & Donnelly Ins. Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Thomson Reuters	22 Thomson Place	Boston	MA	02210	A	5%	4/1/2011	E	1000	1000	47	02/03/03	Columbia Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Town of Ipswich	Fowles Lane	Ipswich	MA	01938	A	5%	4/1/2011	E	350	350	30	6/1/2004	Bernard M. Sullivan/RAIS	YES
Plymouth Rock Assurance Corporation	WBUR Member Benefits	890 Commonwealth Avenue	Boston	MA	02215	A	7%	4/1/2011	M	60000	60000	1,140	03/01/06	multiple	YES
Plymouth Rock Assurance Corporation	WFCR Community Connection Members	131 County Circle	Amherst	MA	01003-9257	A	6%	4/1/2011	M	6500	5957	36	06/01/09	Encharter Insurance, LLC	YES
Plymouth Rock Assurance Corporation	Zoll Medical Corporation	269 Mill Road	Chelmsford	MA	01824	A	5%	4/1/2011	E	650	650	132	04/15/98	Columbia Insurance Agency, Inc.	YES

2011 EXPENSE EXHIBIT FOR ALL 193R GROUP MARKETING PLANS

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per vehicle associated with the group marketing plan

INSURANCE COMPANY	GROUPNAME	(1) Expenses Assumed In Insurer's Rates Currently On File	(2) Expenses Associated With Group Marketing Plan	(3) Reasons for Expensed Difference	(4) Requested Group Rate Deviation
Plymouth Rock Assurance Corporation	ABC TMA	34.5%	29.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	AFT Massachusetts, AFL-CIO	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	American Council for International Studies	34.5%	33.5%	Lower acquisition cost	4.0%
Plymouth Rock Assurance Corporation	Amherst College	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Andover Employee Federal Credit Union	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Andover Historical Society, Inc.	34.5%	33.5%	Lower acquisition cost	7.0%
Plymouth Rock Assurance Corporation	Appalachian Mountain Club	34.5%	29.5%	Lower acquisition cost	10.0%
Plymouth Rock Assurance Corporation	Banknorth Simply Preferred Depositor Group	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Better World Club	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Big Y Foods, Inc.	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Bridgewell, Inc.	34.5%	33.5%	Lower acquisition cost	3.0%
Plymouth Rock Assurance Corporation	Cambridge Associates	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Cape Cod Cooperative Bank Cape Life Accounts	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Caritas Christi Health Care	34.5%	33.5%	Lower acquisition cost	3.0%
Plymouth Rock Assurance Corporation	Chelmsford High School All Sports Boosters Club	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Citizen's Scholarship Fndtn. of Northampton, Inc.	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Conservation Law Foundation	34.5%	29.5%	Lower acquisition cost	9.0%
Plymouth Rock Assurance Corporation	Cooley Dickinson Health Care Corporation	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	DWC Services, Inc.	34.5%	29.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	E F Education	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	East End Social Club of Lowell	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Elder Services of Merrimack Valley, Inc.	34.5%	33.5%	Lower acquisition cost	8.0%
Plymouth Rock Assurance Corporation	Emmanuel College	34.5%	33.5%	Lower acquisition cost	4.0%
Plymouth Rock Assurance Corporation	Employees of Holyoke Mutual Ins. Co. in Salem	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Encharter Insurance	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Friends of Dracut Football	34.5%	33.5%	Lower acquisition cost	4.0%
Plymouth Rock Assurance Corporation	Friends of the Jones Library	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	GelTex Pharmaceuticals, Inc.	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Gordon Healthcare Management Company	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Greater Salem Employees Federal Credit Union	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Landmark Credit Union	34.5%	33.5%	Lower acquisition cost	2.0%
Plymouth Rock Assurance Corporation	Lowell General Hospital	34.5%	33.5%	Lower acquisition cost	3.0%
Plymouth Rock Assurance Corporation	Masonic Health System	34.5%	33.5%	Lower acquisition cost	5.0%

INSURANCE		(1)	(2)	(3)	(4)
<u>COMPANY</u>	<u>GROUPNAME</u>	<u>Expenses Assumed In Insurer's Rates Currently On File</u>	<u>Expenses Associated With Group Marketing Plan</u>	<u>Reasons for Expensed Difference</u>	<u>Requested Group Rate Deviation</u>
Plymouth Rock Assurance Corporation	Massachusetts Audubon Society	34.5%	29.5%	Lower acquisition cost	10.0%
Plymouth Rock Assurance Corporation	Massachusetts Bicycle Coalition	34.5%	29.5%	Lower acquisition cost	6.0%
Plymouth Rock Assurance Corporation	Massachusetts Biotechnology Council, Inc.	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Massachusetts Dental Society	34.5%	33.5%	Lower acquisition cost	7.0%
Plymouth Rock Assurance Corporation	Massachusetts Motorcycle Association	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Massachusetts Public Interest Research Group	34.5%	33.5%	Lower acquisition cost	4.0%
Plymouth Rock Assurance Corporation	Merrimack College Alumni	34.5%	33.5%	Lower acquisition cost	8.0%
Plymouth Rock Assurance Corporation	Mount Vernon Neighborhood Association	34.5%	33.5%	Lower acquisition cost	7.0%
Plymouth Rock Assurance Corporation	New England Sports Network, Ltd.	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	North & South Shore Rivers Watershed Association	34.5%	33.5%	Lower acquisition cost	3.0%
Plymouth Rock Assurance Corporation	Northwestern Mutual Financial Network	34.5%	33.5%	Lower acquisition cost	4.0%
Plymouth Rock Assurance Corporation	Our Island Club	34.5%	33.5%	Lower acquisition cost	3.0%
Plymouth Rock Assurance Corporation	Our Lady of Good Counsel Parish	34.5%	33.5%	Lower acquisition cost	9.0%
Plymouth Rock Assurance Corporation	Pittsfield Cooperative Bank	34.5%	33.5%	Lower acquisition cost	3.0%
Plymouth Rock Assurance Corporation	Plymouth Rock Company	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Prime Time, Bristol County Savings Bank	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	QinetiQ North America	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Risk Management Foundation of the Harvard Med Ins	34.5%	33.5%	Lower acquisition cost	4.0%
Plymouth Rock Assurance Corporation	Sacred Heart Parish	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	SBLI Health & Safety Group	34.5%	29.5%	Lower acquisition cost	9.0%
Plymouth Rock Assurance Corporation	Service Net, Inc.	34.5%	33.5%	Lower acquisition cost	3.0%
Plymouth Rock Assurance Corporation	Share-A-Matic Credit Union Users Association	34.5%	33.5%	Lower acquisition cost	4.0%
Plymouth Rock Assurance Corporation	St. Augustine Parish of Andover	34.5%	33.5%	Lower acquisition cost	8.0%
Plymouth Rock Assurance Corporation	St. George Greek Orthodox Church	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	St. Pius V Parish	34.5%	33.5%	Lower acquisition cost	9.0%
Plymouth Rock Assurance Corporation	Star Checking and Gold Star Checking Account Customers	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Sullivan Garrity & Donnelly Ins. Agcy., Inc.	34.5%	30.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Thomson Reuters	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Town of Ipswich	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	WBUR Member Benefits	34.5%	33.5%	Lower acquisition cost	7.0%
Plymouth Rock Assurance Corporation	WFCR Community Connection Members	34.5%	33.5%	Lower acquisition cost	6.0%
Plymouth Rock Assurance Corporation	Zoll Medical Corporation	34.5%	33.5%	Lower acquisition cost	5.0%

2011 PREMIUM/LOSS/EXPENSE EXHIBIT FOR 193R GROUPS AT LEAST 3 YEARS OLD WITH 1,000 or MORE INSURED VEHICLES

Insurers are required to submit a minimum three (3) full years of data, but can at their option submit additional years of data by inserting additional columns.

Insurance Company	Group Name	Earned Premium			Incurred Losses Including IBNR			Incurred Loss Ratio			3 Year LR 2008-2010
		2008	2009	2010	2008	2009	2010	2008	2009	2010	
Plymouth Rock Assurance Corporation	ABC TMA	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				0.0%
Plymouth Rock Assurance Corporation	AFT Massachusetts, AFL-CIO	\$ 1,484,589	\$ 1,263,280	\$ 1,116,346	\$ 885,067	\$ 910,650	\$ 734,293	59.62%	72.09%	65.78%	65.5%
Plymouth Rock Assurance Corporation	American Council for International Studies	\$ 25,741	\$ 23,191	\$ 21,023	\$ 13,993	\$ 2,624	\$ 1,995	54.36%	11.32%	9.49%	26.6%
Plymouth Rock Assurance Corporation	Amherst College	\$ 407,355	\$ 272,683	\$ 39,041	\$ 395,875	\$ 179,027	\$ 9,791	97.18%	65.65%	25.08%	81.3%
Plymouth Rock Assurance Corporation	Andover Employee Federal Credit Union	\$ 303,720	\$ 297,410	\$ 286,576	\$ 105,666	\$ 157,316	\$ 217,217	34.79%	52.90%	75.80%	54.1%
Plymouth Rock Assurance Corporation	Andover Historical Society, Inc.	\$ 167,797	\$ 157,681	\$ 146,786	\$ 77,830	\$ 58,528	\$ 28,281	46.38%	37.12%	19.27%	34.9%
Plymouth Rock Assurance Corporation	Appalachian Mountain Club	\$ 475,003	\$ 394,885	\$ 367,319	\$ 280,618	\$ 286,791	\$ 211,423	59.08%	72.63%	57.56%	63.0%
Plymouth Rock Assurance Corporation	Banknorth Simply Preferred Depositor Group	\$ 109,329	\$ 100,011	\$ 84,526	\$ 88,842	\$ 120,510	\$ 69,788	81.26%	120.50%	82.56%	95.0%
Plymouth Rock Assurance Corporation	Better World Club	\$ 258,043	\$ 253,083	\$ 199,955	\$ 189,088	\$ 109,250	\$ 99,666	73.28%	43.17%	49.84%	56.0%
Plymouth Rock Assurance Corporation	Big Y Foods, Inc.	\$ 1,133,778	\$ 1,034,287	\$ 933,992	\$ 826,617	\$ 715,266	\$ 532,208	72.91%	69.16%	56.98%	66.9%
Plymouth Rock Assurance Corporation	Bridgewell, Inc.	\$ 79,890	\$ 67,518	\$ 61,757	\$ 65,219	\$ 52,298	\$ 76,959	81.64%	77.46%	124.62%	93.0%
Plymouth Rock Assurance Corporation	Cambridge Associates	\$ 91,930	\$ 87,019	\$ 77,185	\$ 94,366	\$ 58,930	\$ 28,484	102.65%	67.72%	36.90%	71.0%
Plymouth Rock Assurance Corporation	Cape Cod Cooperative Bank Cape Life Accounts	\$ 55,342	\$ 54,708	\$ 46,266	\$ 17,606	\$ 302,676	\$ 6,538	31.81%	553.26%	14.13%	209.1%
Plymouth Rock Assurance Corporation	Caritas Christi Health Care	\$ -	\$ -	\$ 2,032	\$ -	\$ -	\$ -				0.0%
Plymouth Rock Assurance Corporation	Chelmsford High School All Sports Boosters Club	\$ -	\$ 56,065	\$ 346,307	\$ -	\$ 33,999	\$ 149,628		60.64%	43.21%	45.6%
Plymouth Rock Assurance Corporation	Citizen's Scholarship Fndtn. of Northampton, Inc.	\$ 1,230,754	\$ 1,157,590	\$ 934,190	\$ 748,151	\$ 682,672	\$ 468,588	60.79%	58.97%	50.16%	57.2%
Plymouth Rock Assurance Corporation	Conservation Law Foundation	\$ 36,447	\$ 30,854	\$ 32,193	\$ 15,867	\$ 41,265	\$ 16,751	43.53%	133.74%	52.03%	74.3%
Plymouth Rock Assurance Corporation	Cooley Dickinson Health Care Corporation	\$ 555,827	\$ 506,108	\$ 431,092	\$ 183,821	\$ 322,940	\$ 292,756	33.07%	63.81%	67.91%	53.6%
Plymouth Rock Assurance Corporation	DWC Services and Prime Time	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				0.0%
Plymouth Rock Assurance Corporation	E F Education	\$ 54,680	\$ 46,245	\$ 43,572	\$ 22,024	\$ 15,692	\$ 19,313	40.28%	33.93%	44.32%	39.5%
Plymouth Rock Assurance Corporation	East End Social Club of Lowell	\$ 89,220	\$ 71,708	\$ 53,614	\$ 79,066	\$ 33,974	\$ 34,823	88.62%	47.38%	64.95%	68.9%
Plymouth Rock Assurance Corporation	Elder Services of Merrimack Valley, Inc.	\$ 301,622	\$ 265,274	\$ 239,134	\$ 200,325	\$ 128,696	\$ 70,019	66.42%	48.51%	29.28%	49.5%
Plymouth Rock Assurance Corporation	Emmanuel College	\$ 4,842	\$ 8,486	\$ 8,379	\$ 573	\$ 299	\$ 11,884	11.84%	3.53%	141.82%	58.8%
Plymouth Rock Assurance Corporation	Employees of Holyoke Mutual Ins. Co. in Salem	\$ 59,685	\$ 51,581	\$ 46,172	\$ 19,369	\$ 36,834	\$ 11,931	32.45%	71.41%	25.84%	43.3%
Plymouth Rock Assurance Corporation	Encharter Insurance	\$ 20,519	\$ 22,767	\$ 21,408	\$ 1,279	\$ 8,357	\$ 18,098	6.23%	36.71%	84.54%	42.9%
Plymouth Rock Assurance Corporation	Friends of Dracut Football	\$ 2,452,016	\$ 2,086,875	\$ 1,499,865	\$ 1,496,447	\$ 1,175,673	\$ 1,130,343	61.03%	56.34%	75.36%	63.0%
Plymouth Rock Assurance Corporation	Friends of the Jones Library	\$ 1,479,645	\$ 1,238,039	\$ 1,125,277	\$ 739,825	\$ 458,260	\$ 938,091	50.00%	37.01%	83.37%	55.6%
Plymouth Rock Assurance Corporation	GeITex Pharmaceuticals, Inc.	\$ 53,343	\$ 45,735	\$ 37,168	\$ 12,931	\$ 10,170	\$ 6,117	24.24%	22.24%	16.46%	21.4%
Plymouth Rock Assurance Corporation	Gordon Healthcare Management Company	\$ 39,630	\$ 51,512	\$ 51,399	\$ 8,099	\$ 51,957	\$ 30,709	20.44%	100.86%	59.75%	63.7%
Plymouth Rock Assurance Corporation	Greater Salem Employees Federal Credit Union	\$ 412,712	\$ 358,614	\$ 310,606	\$ 170,359	\$ 529,138	\$ 101,040	41.28%	147.55%	32.53%	74.0%
Plymouth Rock Assurance Corporation	Landmark Credit Union	\$ 344,500	\$ 279,618	\$ 241,979	\$ 260,388	\$ 101,048	\$ 162,297	75.58%	36.14%	67.07%	60.5%
Plymouth Rock Assurance Corporation	Lowell General Hospital	\$ 32,331	\$ 50,999	\$ 35,949	\$ 6,743	\$ 11,415	\$ 10,976	20.85%	22.38%	30.53%	24.4%
Plymouth Rock Assurance Corporation	Masonic Health System	\$ 29,233	\$ 27,214	\$ 29,294	\$ 23,677	\$ 4,811	\$ 52,226	80.99%	17.68%	178.28%	94.1%
Plymouth Rock Assurance Corporation	Massachusetts Audubon Society	\$ 622,218	\$ 533,694	\$ 473,649	\$ 205,370	\$ 279,825	\$ 330,657	33.01%	52.43%	69.81%	50.1%
Plymouth Rock Assurance Corporation	Massachusetts Bicycle Coalition	\$ 53,958	\$ 41,204	\$ 32,244	\$ 13,688	\$ 77,835	\$ 5,367	25.37%	188.90%	16.65%	76.0%
Plymouth Rock Assurance Corporation	Massachusetts Biotechnology Council, Inc.	\$ 227,743	\$ 258,848	\$ 276,729	\$ 74,069	\$ 187,708	\$ 130,406	32.52%	72.52%	47.12%	51.4%
Plymouth Rock Assurance Corporation	Massachusetts Dental Society	\$ 501,325	\$ 455,369	\$ 410,898	\$ 431,212	\$ 155,966	\$ 182,107	86.01%	34.25%	44.32%	56.3%
Plymouth Rock Assurance Corporation	Massachusetts Motorcycle Association	\$ 70,218	\$ 92,594	\$ 81,040	\$ 15,289	\$ 42,102	\$ 58,698	21.77%	45.47%	72.43%	47.6%
Plymouth Rock Assurance Corporation	Massachusetts Public Interest Research Group	\$ 600,031	\$ 494,054	\$ 440,019	\$ 185,361	\$ 326,478	\$ 201,461	30.89%	66.08%	45.78%	46.5%
Plymouth Rock Assurance Corporation	Merrimack College Alumni	\$ 381,633	\$ 358,482	\$ 344,427	\$ 118,422	\$ 145,093	\$ 171,208	31.03%	40.47%	49.71%	40.1%
Plymouth Rock Assurance Corporation	Mount Vernon Neighborhood Association	\$ 307,181	\$ 273,048	\$ 255,434	\$ 94,939	\$ 203,062	\$ 122,141	30.91%	74.37%	47.82%	50.3%
Plymouth Rock Assurance Corporation	New England Sports Network, Ltd.	\$ 18,825	\$ 22,575	\$ 18,148	\$ 6,239	\$ 5,148	\$ 480	33.14%	22.80%	2.65%	19.9%
Plymouth Rock Assurance Corporation	North & South Shivers Rivers Watershed Association	\$ 535,979	\$ 434,451	\$ 387,819	\$ 495,541	\$ 255,105	\$ 109,858	92.46%	58.72%	28.33%	63.4%
Plymouth Rock Assurance Corporation	Northwestern Mutual Financial Network	\$ 31,684	\$ 28,245	\$ 24,521	\$ 115,931	\$ 8,630	\$ 3,935	365.89%	30.55%	16.05%	152.2%
Plymouth Rock Assurance Corporation	Our Island Club	\$ 198,753	\$ 209,206	\$ 239,914	\$ 72,257	\$ 69,733	\$ 111,958	36.36%	33.33%	46.67%	39.2%
Plymouth Rock Assurance Corporation	Our Lady of Good Counsel Parish	\$ 296,532	\$ 281,910	\$ 257,228	\$ 247,995	\$ 138,839	\$ 241,508	83.63%	49.25%	93.89%	75.2%
Plymouth Rock Assurance Corporation	Pittsfield Cooperative Bank	\$ 570,402	\$ 459,479	\$ 382,602	\$ 243,848	\$ 239,403	\$ 181,927	42.75%	52.10%	47.55%	47.1%
Plymouth Rock Assurance Corporation	Plymouth Rock Company	\$ 285,414	\$ 285,304	\$ 274,063	\$ 175,653	\$ 275,218	\$ 148,840	61.54%	96.47%	54.31%	71.0%
Plymouth Rock Assurance Corporation	Prime Time, Bristol County Savings Bank	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				0.0%
Plymouth Rock Assurance Corporation	QinetiQ North America	\$ 214,168	\$ 191,397	\$ 159,118	\$ 141,633	\$ 86,199	\$ 103,572	66.13%	45.04%	65.09%	58.7%
Plymouth Rock Assurance Corporation	Risk Management Foundation of the Harvard Med Ins	\$ 154,603	\$ 128,694	\$ 104,322	\$ 32,717	\$ 51,252	\$ 64,652	21.16%	39.82%	61.97%	38.3%
Plymouth Rock Assurance Corporation	Sacred Heart Parish	\$ 196,749	\$ 161,159	\$ 153,550	\$ 155,292	\$ 62,851	\$ 83,952	78.93%	39.00%	54.67%	59.1%
Plymouth Rock Assurance Corporation	SBLI Health & Safety Group	\$ 14,497,572	\$ 13,096,161	\$ 11,906,233	\$ 7,337,348	\$ 7,407,689	\$ 7,278,255	50.61%	56.56%	61.13%	55.8%
Plymouth Rock Assurance Corporation	Service Net, Inc.	\$ 171,646	\$ 164,123	\$ 152,265	\$ 75,154	\$ 102,748	\$ 102,159	43.78%	62.60%	67.09%	57.4%

Insurance Company	Group Name	Earned Premium			Incurred Losses Including IBNR			Incurred Loss Ratio			3 Year LR 2008-2010
		2008	2009	2010	2008	2009	2010	2008	2009	2010	
Plymouth Rock Assurance Corporation	Share-A-Matic Credit Union Users Association	\$ 1,606,654	\$ 1,547,774	\$ 1,569,624	\$ 874,330	\$ 1,094,850	\$ 896,313	54.42%	70.74%	57.10%	60.7%
Plymouth Rock Assurance Corporation	St. Augustine Parish of Andover	\$ 1,052,761	\$ 975,274	\$ 926,928	\$ 500,964	\$ 544,310	\$ 437,269	47.59%	55.81%	47.17%	50.2%
Plymouth Rock Assurance Corporation	St. George Greek Orthodox Church	\$ 47,377	\$ 43,480	\$ 38,045	\$ 26,475	\$ 81,240	\$ 8,711	55.88%	186.85%	22.90%	90.3%
Plymouth Rock Assurance Corporation	St. Pius V Parish	\$ 564,944	\$ 539,796	\$ 529,975	\$ 267,822	\$ 496,702	\$ 450,530	47.41%	92.02%	85.01%	74.3%
Plymouth Rock Assurance Corporation	Star Checking and Gold Star Checking Account Customers	\$ 36,797	\$ 43,344	\$ 42,019	\$ 28,772	\$ 21,301	\$ 40,385	78.19%	49.14%	96.11%	74.0%
Plymouth Rock Assurance Corporation	Sullivan Garrity & Donnelly Ins. Agcy., Inc.	\$ 45,706	\$ 49,918	\$ 44,578	\$ 38,808	\$ 28,704	\$ 181,323	84.91%	57.50%	406.75%	177.5%
Plymouth Rock Assurance Corporation	Thomson Reuters	\$ 71,997	\$ 61,796	\$ 58,253	\$ 13,983	\$ 78,981	\$ 13,786	19.42%	127.81%	23.67%	55.6%
Plymouth Rock Assurance Corporation	Town of Ipswich	\$ 25,527	\$ 26,305	\$ 25,217	\$ 3,893	\$ 35,661	\$ 12,048	15.25%	135.57%	47.78%	67.0%
Plymouth Rock Assurance Corporation	WBUR Member Benefits	\$ 1,516,598	\$ 1,904,515	\$ 1,376,372	\$ 858,558	\$ 1,087,884	\$ 874,556	56.61%	57.12%	63.54%	58.8%
Plymouth Rock Assurance Corporation	WFCR Community Connection Members	\$ -	\$ 8,962	\$ 107,202	\$ -	\$ 4,812	\$ 61,570		53.69%	57.43%	57.1%

2011 193R Application Spreadsheet

INSURANCE COMPANY*	GROUP NAME*	STREET ADDRESS	CITY/TOWN	STATE	ZIP	AUTO (A) or HOME (H)	PROPOSED RATE DEV. (0.0%)	PROPOSED EFFECTIVE DATE	CU, E,M,U GROUP TYPE**	TOTAL NUMBER IN GROUP	ELIGIBLE NUMBER IN GROUP	NUMBER OF CURRENT INSUREDS	ORIGINAL PLAN DATE	AGENCY OR MKT. REP.	EXPERIENCE SUBMITTED YES OR NO
Plymouth Rock Assurance Corporation	AFT Massachusetts, AFL-CIO	38 Chauncey St.	Boston	MA	02111	A	5%	4/1/2011	CU	21000	21000	920	7/1/2002	B&M/RAIS	YES
Plymouth Rock Assurance Corporation	American Council for International Studies	343 Congress St.	Boston	MA	02210	A	4%	4/1/2011	E	65	65	16	10/1/2002	Columbia Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Amherst College	Office of Human Resources	Amherst	MA	01002	A	5%	4/1/2011	E	675	675	131	10/1/1996	Blair, Cutting & Smith Encharter Insurance, LLC	YES
Plymouth Rock Assurance Corporation	Andover Employee Federal Credit Union	3 Lupine Road	Andover	MA	01810	A	5%	4/1/2011	CU	450	450	247	2/1/1996	Doherty Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Andover Historical Society, Inc.	97 Main Street	Andover	MA	01810	A	7%	4/1/2011	M	700	550	113	8/1/2004	Doherty Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Appalachian Mountain Club	5 Joy Street	Boston	MA	02108	A	10%	4/1/2011	M	65633	22700	422	5/1/2000	Environmental Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Banknorth Simply Preferred Depositor Group	1 Portland Square	Portland	ME	04101	A	5%	4/1/2011	M	17079	17079	52	06/29/05	TD Insurance, Inc.	YES
Plymouth Rock Assurance Corporation	Better World Club	2235-A NW Savier Street	Portland	OR	97210	A	5%	4/1/2011	M	11200	941	223	04/07/05	American Consumer Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Big Y Foods, Inc.	2145 Roosevelt Avenue	Springfield	MA	01104	A	5%	4/1/2011	E	8556	3316	766	11/15/05	TD Insurance, Inc.	YES
Plymouth Rock Assurance Corporation	Bridgewell, Inc.	471 Broadway	Lynnfield	MA	01940	A	3%	4/1/2011	E	954	925	38	03/15/06	Columbia Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Cambridge Associates	100 Summer Street	Boston	MA	02110-2112	A	5%	4/1/2011	E	140	140	54	1/1/1996	Columbia Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Cape Cod Cooperative Bank Cape Life Accounts	221 Willow Street	Yarmouth	MA	02675	A	5%	4/1/2011	M	1500	1500	41	4/1/2007	Rogers & Gray Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Caritas Christi Health Care	736 Cambridge Street	Brighton	MA	02135	A	3%	4/1/2011	E	9200	9100	7	8/15/2010	Rogers & Gray Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Chelmsford High School All Sports Boosters Club	200 Richardson Road	North Chelmsford	MA	01863	A	5%	4/1/2011	M	1100	1100	227	04/01/09	David W. L'Hussier Insurance Agency	YES
Plymouth Rock Assurance Corporation	Citizen's Scholarship Fndtn. of Northampton, Inc.	PO Box 60382	Florence	MA	01062	A	5%	4/1/2011	M	2000	2000	1,073	1/1/2003	Webber & Grinnell Insurance Agency	YES
Plymouth Rock Assurance Corporation	Conservation Law Foundation	62 Summer Street	Boston	MA	02111	A	9%	4/1/2011	M	1800	1800	27	11/25/2002	Environmental Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Cooley Dickinson Health Care Corporation	30 Locust Street	Northampton	MA	01060	A	5%	4/1/2011	E	1000	1000	458	9/15/1999	Webber & Grinnell Insurance Agency	YES
Plymouth Rock Assurance Corporation	DWC Services, Inc.	P.O. Box 21	Cohasset	MA	02025	A	5%	4/1/2011	M	10000	3000	-	8/10/2008	Environmental Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	E F Education	1 Education Street	Cambridge	MA	02141	A	5%	4/1/2011	E	15000	700	38	10/1/2001	Columbia Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	East End Social Club of Lowell	15 West Fourth Street	Lowell	MA	01850	A	5%	4/1/2011	M	980	980	55	1/1/1996	David W. L'Hussier Insurance Agency	YES
Plymouth Rock Assurance Corporation	Elder Services of Merrimack Valley, Inc.	360 Merrimack Street Bldg. 5	Lawrence	MA	01843	A	8%	4/1/2011	M	400	400	211	10/1/1996	Doherty Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Emmanuel College	400 The Fenway	Boston	MA	02115	A	4%	4/1/2011	E	385	380	6	04/01/06	Columbia Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Employees of Holyoke Mutual Ins. Co. in Salem	Holyoke Square	Salem	MA	01970	A	5%	4/1/2011	E	150	143	40	1/1/2004	Elliot Whittier Insurance	YES
Plymouth Rock Assurance Corporation	Encharter Insurance	25 University Drive	Amherst	MA	01002	A	5%	4/1/2011	E	37	37	17	07/01/06	Blair, Cutting & Smith Encharter Insurance, LLC	YES
Plymouth Rock Assurance Corporation	Friends of Dracut Football	49 Lake Shore Drive	Dracut	MA	01826	A	4%	4/1/2011	M	1985	1985	1,640	01/09/02	David W. L'Hussier Insurance Agency	YES
Plymouth Rock Assurance Corporation	Friends of the Jones Library	43 Amity Street	Amherst	MA	01002	A	4%	4/1/2011	M	1800	1800	1,137	7/21/1998	Blair, Cutting & Smith Encharter Insurance, LLC	YES
Plymouth Rock Assurance Corporation	GeTex Pharmaceuticals, Inc.	153 2nd Ave	Waltham	MA	02154	A	5%	4/1/2011	E	117	117	23	2/1/1998	Columbia Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Gordon Healthcare Management Company	389 Alden Road	Fairhaven	MA	02719	A	5%	4/1/2011	E	717	704	29	08/01/06	Rogers & Gray Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Greater Salem Employees Federal Credit Union	10 Colonial Rd	Salem	MA	01970	A	5%	4/1/2011	CU	2674	2674	299	10/22/2003	Elliot Whittier Insurance	YES
Plymouth Rock Assurance Corporation	Landmark Credit Union	131 Ashland Street	North Adams	MA	01247	A	2%	4/1/2011	CU	5266	5266	345	2/1/2002	Coakley, Pierpan, Dolan & Collins	YES
Plymouth Rock Assurance Corporation	Lowell General Hospital	295 Varnum Avenue	Lowell	MA	01854	A	3%	4/1/2011	E	1500	1500	27	10/17/2007	Fred C. Church, Inc.	YES
Plymouth Rock Assurance Corporation	Masonic Health System	88 Masonic Home Road	Charlton	MA	01507	A	5%	4/1/2011	E	790	764	17	12/12/05	Columbia Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Massachusetts Audubon Society	208 South Great Road	Lincoln	MA	01773	A	10%	4/1/2011	M	65000	65000	565	4/16/2002	Environmental Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Massachusetts Bicycle Coalition	171 Milk Street, Suite 33	Boston	MA	02109	A	6%	4/1/2011	M	1304	1287	36	10/14/04	Environmental Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Massachusetts Biotechnology Council, Inc.	One Cambridge Center	Cambridge	MA	02142	A	5%	4/1/2011	M	20000	19000	198	04/01/06	Columbia Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Massachusetts Dental Society	2 Willow Street	Southborough	MA	01745	A	7%	4/1/2011	M	4100	4100	273	05/03/05	Eastern Dental Insurance Agency	YES
Plymouth Rock Assurance Corporation	Massachusetts Motorcycle Association	P.O. Box 378	Brimfield	MA	01010	A	5%	4/1/2011	M	1350	1350	77	5/1/2007	Encharter / Betsy Lister	YES
Plymouth Rock Assurance Corporation	Massachusetts Public Interest Research Group	44 Winter Street	Boston	MA	02108	A	4%	4/1/2011	M	28000	28000	447	9/1/1996	American Consumer Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Merrimack College Alumni	Turnpike Street	North Andover	MA	01810	A	8%	4/1/2011	M	2500	2500	279	1/1/1996	Doherty Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Mount Vernon Neighborhood Association	514 Mount Vernon Street	Lawrence	MA	01843	A	7%	4/1/2011	M	350	350	207	5/29/2001	Doherty Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	New England Sports Network, Ltd.	480 Arsenal Street, Building #1	Watertown	MA	02472	A	5%	4/1/2011	E	149	131	16	04/24/06	Columbia Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	North & South Shore Rivers Watershed Association	P.O.Box 43	Norwell	MA	02061	A	3%	4/1/2011	M	1452	1452	326	1/1/1996	Andrew G. Gordon/RAIS	YES
Plymouth Rock Assurance Corporation	Northwestern Mutual Financial Network	55 William St	Wellesley	MA	02481	A	4%	4/1/2011	E	70	70	15	1/1/2003	Columbia Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Our Island Club	100 Pondview Drive	Oak Bluffs	MA	02557	A	3%	4/1/2011	M	1700	1700	240	07/01/06	Martha's Vineyard Insurance Agency	YES
Plymouth Rock Assurance Corporation	Our Lady of Good Counsel Parish	22 Plymouth Street	Methuen	MA	01844	A	9%	4/1/2011	M	600	600	210	1/1/1996	Doherty Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Pittsfield Cooperative Bank	70 South Street	Pittsfield	MA	01201	A	3%	4/1/2011	M	3300	3300	430	3/19/2001	Bardwell, Bolby & Karam	YES
Plymouth Rock Assurance Corporation	Plymouth Rock Company	695 Atlantic Avenue	Boston	MA	02111	A	5%	4/1/2011	E	450	450	200	1/1/2003	Columbia Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Prime Time, Bristol County Savings Bank	29 Broadway	Taunton	MA	02780	A	5%	4/1/2011	M	9500	9000	-	7/1/2010	Farrell Backlund Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	QinetiQ North America	350 Second Avenue	Waltham	MA	02451	A	5%	4/1/2011	E	270	270	114	2/15/1996	Columbia Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Risk Management Foundation of the Harvard Med Ins	101 Main Street	Cambridge	MA	02142	A	4%	4/1/2011	M	9000	8500	63	1/1/2005	USI Insurance Services of MA	YES
Plymouth Rock Assurance Corporation	Sacred Heart Parish	571 Boston Street	Lynn	MA	01905	A	5%	4/1/2011	M	4000	4000	107	11/1/2002	Columbia Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	SBLL Health & Safety Group	One Linscott Road	Woburn	MA	01801	A	9%	4/1/2011	M	20000	20000	10,695	1/1/1999	multiple	YES
Plymouth Rock Assurance Corporation	Service Net, Inc.	129 King Street	Northampton	MA	01060	A	3%	4/1/2011	E	275	265	153	03/01/04	Webber & Grinnell Insurance Agency	YES
Plymouth Rock Assurance Corporation	Share-A-Matic Credit Union Users Association	64 westwood Drive	Shrewsbury	MA	01545	A	4%	4/1/2011	M	2104	2104	1,391	12/01/06	G.M. Abodeley Insurance Agency	YES
Plymouth Rock Assurance Corporation	St. Augustine Parish of Andover	43 Essex Street	Andover	MA	01810	A	8%	4/1/2011	M	1500	1500	783	1/1/1996	Doherty Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	St. George Greek Orthodox Church	54 South Common Street	Lynn	MA	01902	A	5%	4/1/2011	M	1200	1200	26	04/25/06	Columbia Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	St. Pius V Parish	215 Maple St.	Lynn	MA	01904	A	9%	4/1/2011	M	2000	2000	322	2/1/2002	Columbia Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Star Checking and Gold Star Checking Account Custom	210 Essex Street	Salem	MA	01970	A	5%	4/1/2011	M	20000	20000	31	7/1/2007	Salem Five Boyle Insurance Services, LLC	YES
Plymouth Rock Assurance Corporation	Sullivan Garrity & Donnelly Ins. Agcy., Inc.	10 Institute Rd	Worcester	MA	01608	A	5%	4/1/2011	E	50	50	31	04/01/01	Sullivan, Garrity & Donnelly Ins. Agency, Inc.	YES

<u>INSURANCE COMPANY*</u>	<u>GROUP NAME*</u>	<u>STREET ADDRESS</u>	<u>CITY/TOWN</u>	<u>STATE</u>	<u>ZIP</u>	<u>AUTO (A) or HOME (H)</u>	<u>PROPOSED RATE DEV. (0.0%)</u>	<u>PROPOSED EFFECTIVE DATE</u>	<u>CU, E,M,U GROUP TYPE**</u>	<u>TOTAL NUMBER IN GROUP</u>	<u>ELIGIBLE NUMBER IN GROUP</u>	<u>NUMBER OF CURRENT INSUREDS</u>	<u>ORIGINAL PLAN DATE</u>	<u>AGENCY OR MKT. REP.</u>	<u>EXPERIENCE SUBMITTED YES OR NO</u>
Plymouth Rock Assurance Corporation	Thomson Reuters	22 Thomson Place	Boston	MA	02210	A	5%	4/1/2011	E	1000	1000	47	02/03/03	Columbia Insurance Agency, Inc.	YES
Plymouth Rock Assurance Corporation	Town of Ipswich	Fowles Lane	Ipswich	MA	01938	A	5%	4/1/2011	E	350	350	30	6/1/2004	Bernard M. Sullivan/RAIS	YES
Plymouth Rock Assurance Corporation	WBUR Member Benefits	890 Commonwealth Avenue	Boston	MA	02215	A	7%	4/1/2011	M	60000	60000	1,140	03/01/06	multiple	YES
Plymouth Rock Assurance Corporation	WFCR Community Connection Members	131 County Circle	Amherst	MA	01003-9257	A	6%	4/1/2011	M	6500	5957	36	06/01/09	Encharter Insurance, LLC	YES
Plymouth Rock Assurance Corporation	Zoll Medical Corporation	269 Mill Road	Chelmsford	MA	01824	A	5%	4/1/2011	E	650	650	132	04/15/98	Columbia Insurance Agency, Inc.	YES

2011 PREMIUM/LOSS/EXPENSE EXHIBIT FOR 193R GROUPS AT LEAST 3 YEARS OLD WITH 1,000 or MORE INSURED VEHICLES

Insurers are required to submit a minimum three (3) full years of data, but can at their option submit additional years of data by inserting additional columns.

Insurance Company	Group Name	Earned Premium			Incurred Losses Including IBNR			Incurred Loss Ratio			3 Year LR 2008-2010
		2008	2009	2010	2008	2009	2010	2008	2009	2010	
Plymouth Rock Assurance Corporation	AFT Massachusetts, AFL-CIO	\$ 1,484,589	\$ 1,263,280	\$ 1,116,346	\$ 885,067	\$ 910,650	\$ 734,293	59.62%	72.09%	65.78%	65.5%
Plymouth Rock Assurance Corporation	American Council for International Studies	\$ 25,741	\$ 23,191	\$ 21,023	\$ 13,993	\$ 2,624	\$ 1,995	54.36%	11.32%	9.49%	26.6%
Plymouth Rock Assurance Corporation	Amherst College	\$ 407,355	\$ 272,683	\$ 39,041	\$ 395,875	\$ 179,027	\$ 9,791	97.18%	65.65%	25.08%	81.3%
Plymouth Rock Assurance Corporation	Andover Employee Federal Credit Union	\$ 303,720	\$ 297,410	\$ 286,576	\$ 105,666	\$ 157,316	\$ 217,217	34.79%	52.90%	75.80%	54.1%
Plymouth Rock Assurance Corporation	Andover Historical Society, Inc.	\$ 167,797	\$ 157,681	\$ 146,786	\$ 77,830	\$ 58,528	\$ 28,281	46.38%	37.12%	19.27%	34.9%
Plymouth Rock Assurance Corporation	Appalachian Mountain Club	\$ 475,003	\$ 394,885	\$ 367,319	\$ 280,618	\$ 286,791	\$ 211,423	59.08%	72.63%	57.56%	63.0%
Plymouth Rock Assurance Corporation	Banknorth Simply Preferred Depositor Group	\$ 109,329	\$ 100,011	\$ 84,526	\$ 88,842	\$ 120,510	\$ 69,788	81.26%	120.50%	82.56%	95.0%
Plymouth Rock Assurance Corporation	Better World Club	\$ 258,043	\$ 253,083	\$ 199,955	\$ 189,088	\$ 109,250	\$ 99,666	73.28%	43.17%	49.84%	56.0%
Plymouth Rock Assurance Corporation	Big Y Foods, Inc.	\$ 1,133,778	\$ 1,034,287	\$ 933,992	\$ 826,617	\$ 715,266	\$ 532,208	72.91%	69.16%	56.98%	66.9%
Plymouth Rock Assurance Corporation	Bridgewell, Inc.	\$ 79,890	\$ 67,518	\$ 61,757	\$ 65,219	\$ 52,298	\$ 76,959	81.64%	77.46%	124.62%	93.0%
Plymouth Rock Assurance Corporation	Cambridge Associates	\$ 91,930	\$ 87,019	\$ 77,185	\$ 94,366	\$ 58,930	\$ 28,484	102.65%	67.72%	36.90%	71.0%
Plymouth Rock Assurance Corporation	Cape Cod Cooperative Bank Cape Life Accounts	\$ 55,342	\$ 54,708	\$ 46,266	\$ 17,606	\$ 302,676	\$ 6,538	31.81%	553.26%	14.13%	209.1%
Plymouth Rock Assurance Corporation	Caritas Christi Health Care	\$ -	\$ -	\$ 2,032	\$ -	\$ -	\$ -	-	-	0.00%	0.0%
Plymouth Rock Assurance Corporation	Chelmsford High School All Sports Boosters Club	\$ -	\$ 56,065	\$ 346,307	\$ -	\$ 33,999	\$ 149,628	-	60.64%	43.21%	45.6%
Plymouth Rock Assurance Corporation	Citizen's Scholarship Fndtn. of Northampton, Inc.	\$ 1,230,754	\$ 1,157,590	\$ 934,190	\$ 748,151	\$ 682,672	\$ 468,588	60.79%	58.97%	50.16%	57.2%
Plymouth Rock Assurance Corporation	Conservation Law Foundation	\$ 36,447	\$ 30,854	\$ 32,193	\$ 15,867	\$ 41,265	\$ 16,751	43.53%	133.74%	52.03%	74.3%
Plymouth Rock Assurance Corporation	Cooley Dickinson Health Care Corporation	\$ 555,827	\$ 506,108	\$ 431,092	\$ 183,821	\$ 322,940	\$ 292,756	33.07%	63.81%	67.91%	53.6%
Plymouth Rock Assurance Corporation	DWC Services and Prime Time	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-	-	-	0.0%
Plymouth Rock Assurance Corporation	E F Education	\$ 54,680	\$ 46,245	\$ 43,572	\$ 22,024	\$ 15,692	\$ 19,313	40.28%	33.93%	44.32%	39.5%
Plymouth Rock Assurance Corporation	East End Social Club of Lowell	\$ 89,220	\$ 71,708	\$ 53,614	\$ 79,066	\$ 33,974	\$ 34,823	88.62%	47.38%	64.95%	68.9%
Plymouth Rock Assurance Corporation	Elder Services of Merrimack Valley, Inc.	\$ 301,622	\$ 265,274	\$ 239,134	\$ 200,325	\$ 128,696	\$ 70,019	66.42%	48.51%	29.28%	49.5%
Plymouth Rock Assurance Corporation	Emmanuel College	\$ 4,842	\$ 8,486	\$ 8,379	\$ 573	\$ 299	\$ 11,884	11.84%	3.53%	141.82%	58.8%
Plymouth Rock Assurance Corporation	Employees of Holyoke Mutual Ins. Co. in Salem	\$ 59,685	\$ 51,581	\$ 46,172	\$ 19,369	\$ 36,834	\$ 11,931	32.45%	71.41%	25.84%	43.3%
Plymouth Rock Assurance Corporation	Encharter Insurance	\$ 20,519	\$ 22,767	\$ 21,408	\$ 1,279	\$ 8,357	\$ 18,098	6.23%	36.71%	84.54%	42.9%
Plymouth Rock Assurance Corporation	Friends of Dracut Football	\$ 2,452,016	\$ 2,086,875	\$ 1,499,865	\$ 1,496,447	\$ 1,175,673	\$ 1,130,343	61.03%	56.34%	75.36%	63.0%
Plymouth Rock Assurance Corporation	Friends of the Jones Library	\$ 1,479,645	\$ 1,238,039	\$ 1,125,277	\$ 739,825	\$ 458,260	\$ 938,091	50.00%	37.01%	83.37%	55.6%
Plymouth Rock Assurance Corporation	GelTex Pharmaceuticals, Inc.	\$ 53,343	\$ 45,735	\$ 37,168	\$ 12,931	\$ 10,170	\$ 6,117	24.24%	22.24%	16.46%	21.4%
Plymouth Rock Assurance Corporation	Gordon Healthcare Management Company	\$ 39,630	\$ 51,512	\$ 51,399	\$ 8,099	\$ 51,957	\$ 30,709	20.44%	100.86%	59.75%	63.7%
Plymouth Rock Assurance Corporation	Greater Salem Employees Federal Credit Union	\$ 412,712	\$ 358,614	\$ 310,606	\$ 170,359	\$ 529,138	\$ 101,040	41.28%	147.55%	32.53%	74.0%
Plymouth Rock Assurance Corporation	Landmark Credit Union	\$ 344,500	\$ 279,618	\$ 241,979	\$ 260,388	\$ 101,048	\$ 162,297	75.58%	36.14%	67.07%	60.5%
Plymouth Rock Assurance Corporation	Lowell General Hospital	\$ 32,331	\$ 50,999	\$ 35,949	\$ 6,743	\$ 11,415	\$ 10,976	20.85%	22.38%	30.53%	24.4%
Plymouth Rock Assurance Corporation	Masonic Health System	\$ 29,233	\$ 27,214	\$ 29,294	\$ 23,677	\$ 4,811	\$ 52,226	80.99%	17.68%	178.28%	94.1%
Plymouth Rock Assurance Corporation	Massachusetts Audubon Society	\$ 622,218	\$ 533,694	\$ 473,649	\$ 205,370	\$ 279,825	\$ 330,657	33.01%	52.43%	69.81%	50.1%
Plymouth Rock Assurance Corporation	Massachusetts Bicycle Coalition	\$ 53,958	\$ 41,204	\$ 32,244	\$ 13,688	\$ 77,835	\$ 5,367	25.37%	188.90%	16.65%	76.0%
Plymouth Rock Assurance Corporation	Massachusetts Biotechnology Council, Inc.	\$ 227,743	\$ 258,848	\$ 276,729	\$ 74,069	\$ 187,708	\$ 130,406	32.52%	72.52%	47.12%	51.4%
Plymouth Rock Assurance Corporation	Massachusetts Dental Society	\$ 501,325	\$ 455,369	\$ 410,898	\$ 431,212	\$ 155,966	\$ 182,107	86.01%	34.25%	44.32%	56.3%
Plymouth Rock Assurance Corporation	Massachusetts Motorcycle Association	\$ 70,218	\$ 92,594	\$ 81,040	\$ 15,289	\$ 42,102	\$ 58,698	21.77%	45.47%	72.43%	47.6%
Plymouth Rock Assurance Corporation	Massachusetts Public Interest Research Group	\$ 600,031	\$ 494,054	\$ 440,019	\$ 185,361	\$ 326,478	\$ 201,461	30.89%	66.08%	45.78%	46.5%
Plymouth Rock Assurance Corporation	Merrimack College Alumni	\$ 381,633	\$ 358,482	\$ 344,427	\$ 118,422	\$ 145,093	\$ 171,208	31.03%	40.47%	49.71%	40.1%
Plymouth Rock Assurance Corporation	Mount Vernon Neighborhood Association	\$ 307,181	\$ 273,048	\$ 255,434	\$ 94,939	\$ 203,062	\$ 122,141	30.91%	74.37%	47.82%	50.3%
Plymouth Rock Assurance Corporation	New England Sports Network, Ltd.	\$ 18,825	\$ 22,575	\$ 18,148	\$ 6,239	\$ 5,148	\$ 480	33.14%	22.80%	2.65%	19.9%
Plymouth Rock Assurance Corporation	North & South Shore Rivers Watershed Association	\$ 535,979	\$ 434,451	\$ 387,819	\$ 495,541	\$ 255,105	\$ 109,858	92.46%	58.72%	28.33%	63.4%
Plymouth Rock Assurance Corporation	Northwestern Mutual Financial Network	\$ 31,684	\$ 28,245	\$ 24,521	\$ 115,931	\$ 8,630	\$ 3,935	365.89%	30.55%	16.05%	152.2%
Plymouth Rock Assurance Corporation	Our Island Club	\$ 198,753	\$ 209,206	\$ 239,914	\$ 72,257	\$ 69,733	\$ 111,958	36.36%	33.33%	46.67%	39.2%
Plymouth Rock Assurance Corporation	Our Lady of Good Counsel Parish	\$ 296,532	\$ 281,910	\$ 257,228	\$ 247,995	\$ 138,839	\$ 241,508	83.63%	49.25%	93.89%	75.2%
Plymouth Rock Assurance Corporation	Pittsfield Cooperative Bank	\$ 570,402	\$ 459,479	\$ 382,602	\$ 243,848	\$ 239,403	\$ 181,927	42.75%	52.10%	47.55%	47.1%
Plymouth Rock Assurance Corporation	Plymouth Rock Company	\$ 285,414	\$ 285,304	\$ 274,063	\$ 175,653	\$ 275,218	\$ 148,840	61.54%	96.47%	54.31%	71.0%
Plymouth Rock Assurance Corporation	Prime Time, Bristol County Savings Bank	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-	-	-	0.0%
Plymouth Rock Assurance Corporation	QinetiQ North America	\$ 214,168	\$ 191,397	\$ 159,118	\$ 141,633	\$ 86,199	\$ 103,572	66.13%	45.04%	65.09%	58.7%
Plymouth Rock Assurance Corporation	Risk Management Foundation of the Harvard Med Ins	\$ 154,603	\$ 128,694	\$ 104,322	\$ 32,717	\$ 51,252	\$ 64,652	21.16%	39.82%	61.97%	38.3%
Plymouth Rock Assurance Corporation	Sacred Heart Parish	\$ 196,749	\$ 161,159	\$ 153,550	\$ 155,292	\$ 62,851	\$ 83,952	78.93%	39.00%	54.67%	59.1%
Plymouth Rock Assurance Corporation	SBLI Health & Safety Group	\$ 14,497,572	\$ 13,096,161	\$ 11,906,233	\$ 7,337,348	\$ 7,407,689	\$ 7,278,255	50.61%	56.56%	61.13%	55.8%
Plymouth Rock Assurance Corporation	Service Net, Inc.	\$ 171,646	\$ 164,123	\$ 152,265	\$ 75,154	\$ 102,748	\$ 102,159	43.78%	62.60%	67.09%	57.4%
Plymouth Rock Assurance Corporation	Share-A-Matic Credit Union Users Association	\$ 1,606,654	\$ 1,547,774	\$ 1,569,624	\$ 874,330	\$ 1,094,850	\$ 896,313	54.42%	70.74%	57.10%	60.7%

Insurance Company	Group Name	Earned Premium			Incurred Losses Including IBNR			Incurred Loss Ratio			3 Year LR 2008-2010
		2008	2009	2010	2008	2009	2010	2008	2009	2010	
Plymouth Rock Assurance Corporation	St. Augustine Parish of Andover	\$ 1,052,761	\$ 975,274	\$ 926,928	\$ 500,964	\$ 544,310	\$ 437,269	47.59%	55.81%	47.17%	50.2%
Plymouth Rock Assurance Corporation	St. George Greek Orthodox Church	\$ 47,377	\$ 43,480	\$ 38,045	\$ 26,475	\$ 81,240	\$ 8,711	55.88%	186.85%	22.90%	90.3%
Plymouth Rock Assurance Corporation	St. Pius V Parish	\$ 564,944	\$ 539,796	\$ 529,975	\$ 267,822	\$ 496,702	\$ 450,530	47.41%	92.02%	85.01%	74.3%
Plymouth Rock Assurance Corporation	Star Checking and Gold Star Checking Account Customers	\$ 36,797	\$ 43,344	\$ 42,019	\$ 28,772	\$ 21,301	\$ 40,385	78.19%	49.14%	96.11%	74.0%
Plymouth Rock Assurance Corporation	Sullivan Garrity & Donnelly Ins. Agcy., Inc.	\$ 45,706	\$ 49,918	\$ 44,578	\$ 38,808	\$ 28,704	\$ 181,323	84.91%	57.50%	406.75%	177.5%
Plymouth Rock Assurance Corporation	Thomson Reuters	\$ 71,997	\$ 61,796	\$ 58,253	\$ 13,983	\$ 78,981	\$ 13,786	19.42%	127.81%	23.67%	55.6%
Plymouth Rock Assurance Corporation	Town of Ipswich	\$ 25,527	\$ 26,305	\$ 25,217	\$ 3,893	\$ 35,661	\$ 12,048	15.25%	135.57%	47.78%	67.0%
Plymouth Rock Assurance Corporation	WBUR Member Benefits	\$ 1,516,598	\$ 1,904,515	\$ 1,376,372	\$ 858,558	\$ 1,087,884	\$ 874,556	56.61%	57.12%	63.54%	58.8%
Plymouth Rock Assurance Corporation	WFCR Community Connection Members	\$ -	\$ 8,962	\$ 107,202	\$ -	\$ 4,812	\$ 61,570		53.69%	57.43%	57.1%

2011 EXPENSE EXHIBIT FOR ALL 193R GROUP MARKETING PLANS

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per vehicle associated with the group marketing plan

INSURANCE COMPANY	GROUPNAME	(1) Expenses Assumed In Insurer's Rates Currently On File	(2) Expenses Associated With Group Marketing Plan	(3) Reasons for Expensed Difference	(4) Requested Group Rate Deviation
Plymouth Rock Assurance Corporation	AFT Massachusetts, AFL-CIO	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	American Council for International Studies	34.5%	33.5%	Lower acquisition cost	4.0%
Plymouth Rock Assurance Corporation	Amherst College	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Andover Employee Federal Credit Union	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Andover Historical Society, Inc.	34.5%	33.5%	Lower acquisition cost	7.0%
Plymouth Rock Assurance Corporation	Appalachian Mountain Club	34.5%	29.5%	Lower acquisition cost	10.0%
Plymouth Rock Assurance Corporation	Banknorth Simply Preferred Depositor Group	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Better World Club	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Big Y Foods, Inc.	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Bridgewell, Inc.	34.5%	33.5%	Lower acquisition cost	3.0%
Plymouth Rock Assurance Corporation	Cambridge Associates	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Cape Cod Cooperative Bank Cape Life Accounts	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Caritas Christi Health Care	34.5%	33.5%	Lower acquisition cost	3.0%
Plymouth Rock Assurance Corporation	Chelmsford High School All Sports Boosters Club	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Citizen's Scholarship Fndtn. of Northampton, Inc.	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Conservation Law Foundation	34.5%	29.5%	Lower acquisition cost	9.0%
Plymouth Rock Assurance Corporation	Cooley Dickinson Health Care Corporation	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	DWC Services, Inc.	34.5%	29.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	E F Education	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	East End Social Club of Lowell	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Elder Services of Merrimack Valley, Inc.	34.5%	33.5%	Lower acquisition cost	8.0%
Plymouth Rock Assurance Corporation	Emmanuel College	34.5%	33.5%	Lower acquisition cost	4.0%
Plymouth Rock Assurance Corporation	Employees of Holyoke Mutual Ins. Co. in Salem	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Encharter Insurance	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Friends of Dracut Football	34.5%	33.5%	Lower acquisition cost	4.0%
Plymouth Rock Assurance Corporation	Friends of the Jones Library	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	GelTex Pharmaceuticals, Inc.	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Gordon Healthcare Management Company	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Greater Salem Employees Federal Credit Union	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Landmark Credit Union	34.5%	33.5%	Lower acquisition cost	2.0%
Plymouth Rock Assurance Corporation	Lowell General Hospital	34.5%	33.5%	Lower acquisition cost	3.0%
Plymouth Rock Assurance Corporation	Masonic Health System	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Massachusetts Audubon Society	34.5%	29.5%	Lower acquisition cost	10.0%

INSURANCE COMPANY	GROUPNAME	(1) Expenses Assumed In Insurer's Rates Currently On File	(2) Expenses Associated With Group Marketing Plan	(3) Reasons for Expensed Difference	(4) Requested Group Rate Deviation
Plymouth Rock Assurance Corporation	Massachusetts Bicycle Coalition	34.5%	29.5%	Lower acquisition cost	6.0%
Plymouth Rock Assurance Corporation	Massachusetts Biotechnology Council, Inc.	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Massachusetts Dental Society	34.5%	33.5%	Lower acquisition cost	7.0%
Plymouth Rock Assurance Corporation	Massachusetts Motorcycle Association	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Massachusetts Public Interest Research Group	34.5%	33.5%	Lower acquisition cost	4.0%
Plymouth Rock Assurance Corporation	Merrimack College Alumni	34.5%	33.5%	Lower acquisition cost	8.0%
Plymouth Rock Assurance Corporation	Mount Vernon Neighborhood Association	34.5%	33.5%	Lower acquisition cost	7.0%
Plymouth Rock Assurance Corporation	New England Sports Network, Ltd.	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	North & South Shore Rivers Watershed Association	34.5%	33.5%	Lower acquisition cost	3.0%
Plymouth Rock Assurance Corporation	Northwestern Mutual Financial Network	34.5%	33.5%	Lower acquisition cost	4.0%
Plymouth Rock Assurance Corporation	Our Island Club	34.5%	33.5%	Lower acquisition cost	3.0%
Plymouth Rock Assurance Corporation	Our Lady of Good Counsel Parish	34.5%	33.5%	Lower acquisition cost	9.0%
Plymouth Rock Assurance Corporation	Pittsfield Cooperative Bank	34.5%	33.5%	Lower acquisition cost	3.0%
Plymouth Rock Assurance Corporation	Plymouth Rock Company	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Prime Time, Bristol County Savings Bank	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	QinetiQ North America	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Risk Management Foundation of the Harvard Med Ins	34.5%	33.5%	Lower acquisition cost	4.0%
Plymouth Rock Assurance Corporation	Sacred Heart Parish	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	SBLI Health & Safety Group	34.5%	29.5%	Lower acquisition cost	9.0%
Plymouth Rock Assurance Corporation	Service Net, Inc.	34.5%	33.5%	Lower acquisition cost	3.0%
Plymouth Rock Assurance Corporation	Share-A-Matic Credit Union Users Association	34.5%	33.5%	Lower acquisition cost	4.0%
Plymouth Rock Assurance Corporation	St. Augustine Parish of Andover	34.5%	33.5%	Lower acquisition cost	8.0%
Plymouth Rock Assurance Corporation	St. George Greek Orthodox Church	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	St. Pius V Parish	34.5%	33.5%	Lower acquisition cost	9.0%
Plymouth Rock Assurance Corporation	Star Checking and Gold Star Checking Account Customers	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Sullivan Garrity & Donnelly Ins. Agcy., Inc.	34.5%	30.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Thomson Reuters	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	Town of Ipswich	34.5%	33.5%	Lower acquisition cost	5.0%
Plymouth Rock Assurance Corporation	WBUR Member Benefits	34.5%	33.5%	Lower acquisition cost	7.0%
Plymouth Rock Assurance Corporation	WFCR Community Connection Members	34.5%	33.5%	Lower acquisition cost	6.0%
Plymouth Rock Assurance Corporation	Zoll Medical Corporation	34.5%	33.5%	Lower acquisition cost	5.0%