

2011 193R Application Spreadsheet

<u>INSURANCE COMPANY*</u>	<u>GROUP NAME*</u>	<u>STREET ADDRESS</u>	<u>CITY/TOWN</u>	<u>STATE</u>	<u>ZIP</u>	<u>AUTO (A) or HOME (H)</u>	<u>PROPOSED RATE DEV. (0.0%)</u>	<u>PROPOSED EFFECTIVE DATE</u>	<u>CU, E, M, U</u>	<u>GROUP TYPE**</u>	<u>TOTAL NUMBER IN GROUP</u>	<u>ELIGIBLE NUMBER IN GROUP</u>	<u>NUMBER OF CURRENT INSUREDS</u>	<u>ORIGINAL PLAN DATE</u>	<u>AGENCY OR MKT. REP.</u>	<u>EXPERIENCE SUBMITTED YES OR NO</u>
Plymouth Rock Assurance Corporation	Amateur Trapshooting Association	601 W. National Road	Vandalia	OH	45377	A	4%	4/1/2011	M		159002	1043	0	4/1/2011	MassDrive Insurance Group, LLC	No
Plymouth Rock Assurance Corporation	American Nurses Association	8515 Georgia Avenue, Suite 400	Silver Spring	MD	20910-3492	A	4%	4/1/2011	M		175376	446	0	4/1/2011	MassDrive Insurance Group, LLC	No
Plymouth Rock Assurance Corporation	Babe Ruth League, Inc	1770 Brunswick Pike	Trenton	NJ	08648	A	4%	4/1/2011	M		1080518	79432	0	4/1/2011	MassDrive Insurance Group, LLC	No
Plymouth Rock Assurance Corporation	Clemson Alumni Association	109 Daniel Drive	Clemson	SC	29631	A	4%	4/1/2011	M		111396	3451	0	4/1/2011	MassDrive Insurance Group, LLC	No
Plymouth Rock Assurance Corporation	Human Rights Campaign	1640 Rhode Island Avenue	Washington	DC	20036	A	4%	4/1/2011	M		1900000	81483	0	4/1/2011	MassDrive Insurance Group, LLC	No
Plymouth Rock Assurance Corporation	Kappa Alpha Psi Fraternity	1010 Lamar Street #1200	Houston	TX	77002	A	4%	4/1/2011	M		60000	374	0	4/1/2011	MassDrive Insurance Group, LLC	No
Plymouth Rock Assurance Corporation	North American Membership Group	12301 Whitewater Drive	Minnetonka	MN	55343	A	4%	4/1/2011	M		3887284	54138	0	4/1/2011	MassDrive Insurance Group, LLC	No
Plymouth Rock Assurance Corporation	Omega Psi Phi	4708 Forest Bend Road	Dallas	TX	75244	A	4%	4/1/2011	M		89000	867	0	4/1/2011	MassDrive Insurance Group, LLC	No
Plymouth Rock Assurance Corporation	Pi Kappa Alpha	8347 West Range Cove	Memphis	TN	38125	A	4%	4/1/2011	M		250000	3826	0	4/1/2011	MassDrive Insurance Group, LLC	No
Plymouth Rock Assurance Corporation	Shriners International	2900 Rocky Point Drive	Tampa	FL	33607-1460	A	4%	4/1/2011	M		340048	6681	0	4/1/2011	MassDrive Insurance Group, LLC	No
Plymouth Rock Assurance Corporation	Sigma Sigma Sigma	225 N. Muhlenbery Street	Woodstock	VA	22664	A	4%	4/1/2011	M		64952	972	0	4/1/2011	MassDrive Insurance Group, LLC	No
Plymouth Rock Assurance Corporation	Texas Southern University	3100 Cleburne Street	Houston	TX	77004	A	4%	4/1/2011	M		50250	144	0	4/1/2011	MassDrive Insurance Group, LLC	No
Plymouth Rock Assurance Corporation	United States Specialty Sports Association	611 Line Drive	Kissamee	FL	34744	A	4%	4/1/2011	M		2900000	7398	0	4/1/2011	MassDrive Insurance Group, LLC	No
Plymouth Rock Assurance Corporation	US Lacrosse	113 W. University Parkway	Baltimore	MD	21210	A	4%	4/1/2011	M		327832	32835	0	4/1/2011	MassDrive Insurance Group, LLC	No
Plymouth Rock Assurance Corporation	USBC	621 Six Flags Drive	Arlington	TX	76011	A	4%	4/1/2011	M		2100000	16000	0	4/1/2011	MassDrive Insurance Group, LLC	No
Plymouth Rock Assurance Corporation	VCU Alumni Association/MCV Alumni Association	924 West Franklin Street	Richmond	VA	23284	A	4%	4/1/2011	M		147516	948	0	4/1/2011	MassDrive Insurance Group, LLC	No
Plymouth Rock Assurance Corporation	Wake Technical Community College Foundation	9101 Fayette Ville Road	Raleigh	NC	27603	A	4%	4/1/2011	M		134377	295	0	4/1/2011	MassDrive Insurance Group, LLC	No

\* Provide full insurance company name and full group name. If there is more than one company name, please separate the company name by a comma.

\*\* Group Type - E = employee, CU = credit union, M = all other member groups, U = unions

**2011 EXPENSE EXHIBIT FOR ALL 193R GROUP MARKETING PLANS**

Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per vehicle associated with the group marketing plan

<b>INSURANCE COMPANY</b>	<b>GROUPNAME</b>	<b>(1) Expenses Assumed In Insurer's Rates Currently On File</b>	<b>(2) Expenses Associated With Group Marketing Plan</b>	<b>(3) Reasons for Expensed Difference</b>	<b>(4) Requested Group Rate Deviation</b>
Plymouth Rock Assurance Corporation	Amateur Trapshooting Association	34.5%	33.5%	Lower acquisition cost	4.0%
Plymouth Rock Assurance Corporation	American Nurses Association	34.5%	33.5%	Lower acquisition cost	4.0%
Plymouth Rock Assurance Corporation	Babe Ruth League, Inc	34.5%	33.5%	Lower acquisition cost	4.0%
Plymouth Rock Assurance Corporation	Clemson Alumni Association	34.5%	33.5%	Lower acquisition cost	4.0%
Plymouth Rock Assurance Corporation	Human Rights Campaign	34.5%	33.5%	Lower acquisition cost	4.0%
Plymouth Rock Assurance Corporation	Kappa Alpha Psi Fraternity	34.5%	33.5%	Lower acquisition cost	4.0%
Plymouth Rock Assurance Corporation	North American Membership Group	34.5%	33.5%	Lower acquisition cost	4.0%
Plymouth Rock Assurance Corporation	Omega Psi Phi	34.5%	33.5%	Lower acquisition cost	4.0%
Plymouth Rock Assurance Corporation	Pi Kappa Alpha	34.5%	33.5%	Lower acquisition cost	4.0%
Plymouth Rock Assurance Corporation	Shriners International	34.5%	33.5%	Lower acquisition cost	4.0%
Plymouth Rock Assurance Corporation	Sigma Sigma Sigma	34.5%	33.5%	Lower acquisition cost	4.0%
Plymouth Rock Assurance Corporation	Texas Southern University	34.5%	33.5%	Lower acquisition cost	4.0%
Plymouth Rock Assurance Corporation	United States Specialty Sports Association	34.5%	33.5%	Lower acquisition cost	4.0%
Plymouth Rock Assurance Corporation	US Lacrosse	34.5%	33.5%	Lower acquisition cost	4.0%
Plymouth Rock Assurance Corporation	USBC	34.5%	33.5%	Lower acquisition cost	4.0%
Plymouth Rock Assurance Corporation	VCU Alumni Association/MCV Alumni Association	34.5%	33.5%	Lower acquisition cost	4.0%
Plymouth Rock Assurance Corporation	Wake Technical Community College Foundation	34.5%	33.5%	Lower acquisition cost	4.0%



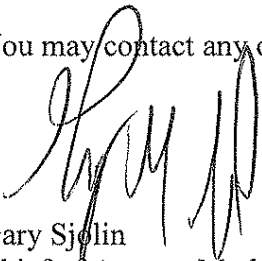
MASSACHUSETTS  
GROUP MARKETING NEW/RENEWAL  
AFFIDAVIT

Attached is the documentation required for the application for the listed Plymouth Rock Assurance Corporation 2011 Group Marketing clients.

We have verified that it is the intention of each of the following clients to participate in the Group Marketing program within their organization for the year 2011 and have confirmed their participation to them in writing:

Amateur Trapshooting Association  
American Nurses Association  
Babe Ruth League, Inc.  
Clemson Alumni Association  
Human Right Campaign  
Kappa Alpha Psi Fraternity  
North American Membership Group  
Omega Psi Phi  
Pi Kappa Alpha  
Shriners International  
Sigma Sigma Sigma  
Texas Southern University  
United States Specialty Sports Association  
U.S. Lacrosse  
USBC  
VCU Alumni Association/MCV Alumni Association  
Wake Technical Community College Foundation

You may contact any of our clients to verify information and confirm participation.



Gary Sjölin  
Chief of Agency Marketing