

193R Application Spreadsheet																
INSURANCE COMPANY	GROUP NAME	STREET ADDRESS	CITY/TOWN	STATE	ZIP CODE	AUTO (A) or HOME (H)	PROPOSED RATE DEV. (0.0%)	PROPOSED EFFECTIVE DATE	GROUP TYPE	TOTAL NUMBER IN GROUP	ELIGIBLE NUMBER IN GROUP	NUMBER OF CURRENT INSUREDS	ORIGINAL PLAN DATE	PRODUCER OR MARKETING REPRESENTATIVE	PRODUCER OR MARKETING REPRESENTATIVE CONTACT INFORMATION	EXPERIENCE SUBMITTED YES OR NO
Plymouth Rock Assurance Corporation	New England Farmers Union	176 Avenue A, Suite 2	Turners Falls	MA	01376	A	5.0%	02/25/16	TU	451	280	0	02/25/16	A & B Insurance Group, LLC	978-399-0025	NO
Plymouth Rock Assurance Corporation	Partners Healthcare Employees	75 Francis Street	Boston	MA	02115	A	5.0%	02/25/16	E	53,000	52,750	0	02/25/16	Sumner & Toner Insurance Agency, Inc.	413-567-6161	NO
Plymouth Rock Assurance Corporation	Webster First Federal Credit Union	271 Greenwood Street	Worcester	MA	01607	A	5.0%	02/25/16	CU	59,366	54,958	0	02/25/16	Webfirst Insurance, LLC	800-510-1935	NO
Plymouth Rock Assurance Corporation	Wheelock College Employees	200 Riverway	Boston	MA	02115	A	5.0%	02/25/16	E	409	307	0	02/25/16	Columbia Insurance Agency, Inc.	781-598-5000	NO

EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS

Year Plan Will be Applied **2016**
 Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

<u>INSURANCE COMPANY</u>	<u>GROUPNAME</u>	(1) <u>Expenses Assumed In Insurer's Rates Currently On File</u>	(2) <u>Expenses Associated With Group Marketing Plan</u>	(3) <u>Reasons for Expensed Difference</u>	(4) <u>Requested Group Rate Deviation</u>
Plymouth Rock Assurance Corporation	New England Farmers Union	34.9%	27.2%	Lower Acquisition/Admin Costs; Improved retention; Smaller rate of cancellation/reinstatement; Decreased claim volume; Economies of scale	5.0%
Plymouth Rock Assurance Corporation	Partners Healthcare Employees	34.9%	27.2%	Lower Acquisition/Admin Costs; Improved retention; Smaller rate of cancellation/reinstatement; Decreased claim volume; Economies of scale	5.0%
Plymouth Rock Assurance Corporation	Webster First Federal Credit Union	34.9%	27.2%	Lower Acquisition/Admin Costs; Improved retention; Smaller rate of cancellation/reinstatement; Decreased claim volume; Economies of scale	5.0%
Plymouth Rock Assurance Corporation	Wheelock College Employees	34.9%	27.2%	Lower Acquisition/Admin Costs; Improved retention; Smaller rate of cancellation/reinstatement; Decreased claim volume; Economies of scale	5.0%

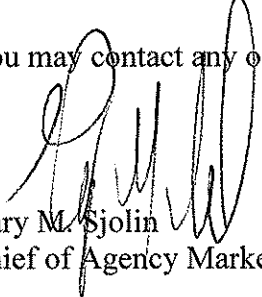
MASSACHUSETTS
GROUP MARKETING NEW/RENEWAL
AFFIDAVIT

Attached is the documentation required for the application for the listed Plymouth Rock Assurance Corporation 2016 Group Marketing clients.

We have verified that it is the intention of each of the following clients to participate in the Group Marketing program within their organization for the year 2016 and have confirmed their participation to them in writing:

New England Famers Union
Partners Healthcare Employees
Webster First Federal Credit Union
Wheelock College Employees

You may contact any of our clients to verify information and confirm participation.



Gary M. Sjolín
Chief of Agency Marketing