

<b>193R Application Spreadsheet</b>																
<b>INSURANCE COMPANY</b>	<b>GROUP NAME</b>	<b>STREET ADDRESS</b>	<b>CITY/TOWN</b>	<b>STATE</b>	<b>ZIP CODE</b>	<b>AUTO (A) or HOME (H)</b>	<b>PROPOSED RATE DEV. (0.0%)</b>	<b>PROPOSED EFFECTIVE DATE</b>	<b>GROUP TYPE</b>	<b>TOTAL NUMBER IN GROUP</b>	<b>ELIGIBLE NUMBER IN GROUP</b>	<b>NUMBER OF CURRENT INSUREDS</b>	<b>ORIGINAL PLAN DATE</b>	<b>PRODUCER OR MARKETING REPRESENTATIVE</b>	<b>PRODUCER OR MARKETING REPRESENTATIVE CONTACT INFORMATION</b>	<b>EXPERIENCE SUBMITTED YES OR NO</b>
Plymouth Rock Assurance Corporation	City of Peabody	24 Lowell Street	Peabody	MA	01960	A	5.0%	06/01/16	E	1,610	1,610	0	06/01/16	Phil Richard Insurance, Inc.	978-774-4338	NO
Plymouth Rock Assurance Corporation	Essex County Sheriff's Department	20 Manning Avenue	Middleton	MA	01949	A	5.0%	06/01/16	E	630	630	0	06/01/16	DiVirgilio Financial Group	781-592-5220	NO
Plymouth Rock Assurance Corporation	LPM Holding Company, Inc.	24 Main Street	Maynard	MA	01754	A	5.0%	06/01/16	E	492	277	0	06/01/16	Roger Keith & Sons Insurance Agency, Inc.	508-583-1106	NO
Plymouth Rock Assurance Corporation	Ohio State University Alumni Association	2200 Olentangy River Road	Columbus	OH	43210	A	4.0%	06/01/16	O	585,000	4,429	0	06/01/16	MassDrive Insurance Group, LLC	866-963-8231	NO
Plymouth Rock Assurance Corporation	Peter Pan Bus Lines, Inc.	1776 Main Street	Springfield	MA	01103	A	5.0%	06/01/16	E	675	320	0	06/01/16	First American Insurance Agency, Inc.	413-592-8118	NO

**EXPENSE EXHIBIT FOR ALL AUTO & HOME 193R GROUP MARKETING RATE DEVIATIONS**

Year Plan Will be Applied 2016  
 Insurers are required to submit the expense ratios underlying their current rates and the expense ratio or average expense per unit associated with the group marketing rate deviation.

<u>INSURANCE COMPANY</u>	<u>GROUPNAME</u>	(1) Expenses Assumed In Insurer's Rates Currently On File	(2) Expenses Associated With Group Marketing Plan	(3) Reasons for Expensed Difference	(4) Requested Group Rate Deviation
Plymouth Rock Assurance Corporation	City of Peabody	34.9%	27.2%	Lower Acquisition/Admin Costs; Improved retention; Smaller rate of cancellation/reinstatement; Decreased claim volume; Economies of scale	5.0%
Plymouth Rock Assurance Corporation	Essex County Sheriff's Department	34.9%	27.2%	Lower Acquisition/Admin Costs; Improved retention; Smaller rate of cancellation/reinstatement; Decreased claim volume; Economies of scale	5.0%
Plymouth Rock Assurance Corporation	LPM Holding Company, Inc.	34.9%	27.2%	Lower Acquisition/Admin Costs; Improved retention; Smaller rate of cancellation/reinstatement; Decreased claim volume; Economies of scale	5.0%
Plymouth Rock Assurance Corporation	Ohio State University Alumni Association	34.9%	27.2%	Lower Acquisition/Admin Costs; Improved retention; Smaller rate of cancellation/reinstatement; Decreased claim volume; Economies of scale	4.0%
Plymouth Rock Assurance Corporation	Peter Pan Bus Lines, Inc.	34.9%	27.2%	Lower Acquisition/Admin Costs; Improved retention; Smaller rate of cancellation/reinstatement; Decreased claim volume; Economies of scale	5.0%



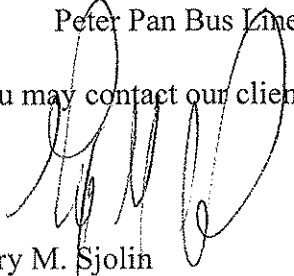
MASSACHUSETTS  
GROUP MARKETING NEW/RENEWAL  
AFFIDAVIT

Attached is the documentation required for the application for the listed Plymouth Rock Assurance Corporation 2016 Group Marketing clients.

We have verified that it is the intention the following clients to participate in the Group Marketing program within their organization for the year 2016 and have confirmed their participation to them in writing:

City of Peabody  
Essex County Sheriff's Department  
LPM Holding Company, Inc.  
Ohio State University Alumni Association  
Peter Pan Bus Lines, Inc.

You may contact our clients to verify information and confirm participation.



Gary M. Sjolín  
Chief of Agency Marketing