

The Mass Agent

MAIA Special Bulletin

July 28, 2017

LEGISLATIVE ACTION ALERT

CONTACT YOUR LEGISLATORS TODAY!

RE: Support H.3682 - An Act relative to fair and accurate motor vehicle insurance quotes

Please contact your local legislators today and urge them to support H.3682, "An Act relative to fair and accurate motor vehicle insurance quotes". Help end the "bait and switch" tactics practiced by certain direct and online writers that hurt consumers and put independent insurance agents at a disadvantage.

As you may have seen in [media accounts](#), in early July, MAIA testified at a hearing held by the Joint Committee on Financial Services, advocating for H.3682, "An Act relative to fair and accurate motor vehicle insurance quotes."

This pro-consumer measure would require insurers who use driving history as a rating or underwriting factor for private passenger auto insurance to verify an applicant's driving history through a reliable third party database before providing a quote or accepting a down payment. Independent insurance agents, like yourself, use this practice every day and we firmly believe that direct and online writers should be held to the same standard.

Contact your local elected officials today and urge them to support H.3682. The letter provided can be modified for your use. **We suggest sending an email and a printed version on your agency letterhead. The printed word and your hand-signed signature will stand-out against an overflowing email inbox.**

H.3682 is sponsored by Representative Michael Finn and has been assigned to the Joint Committee on Financial Services. Please take action today and urge Rep. Finn's colleagues to support of this important consumer protection legislation.

Contact Your Legislators

MAIA continues to review agent and consumer testimony related to this matter. If you have a client that has been effected by these bait and switch tactics, please contact Nick Fyntrilakis directly at nfyntrilakis@massagent.com or 508-634-7352.



Massachusetts Association
of Insurance Agents



91 Cedar Street, Milford, MA 01757
508-634-2900 • 800-742-6363
massagent.com[®]