



# AILP Course Exemption Criteria

Coursework from other insurance certifications or designations may count toward your Accredited Insurance Lines Professional (AILP) designation. Check below!

## If you hold this designation: MAIA will waive the requirement for:

- CISR: Certified Insurance Service Representative..... **ALL AILP Coverage classes**
- AAI: Accredited Adviser in Insurance ..... **ALL AILP Coverage classes**
- CIC: Certified Insurance Counselor ..... **ALL AILP Coverage classes**
- MLIS: Management Liability Insurance Specialist..... **MLIS EPL Understanding the Exposures and Insurance Coverage AND MLIS Cyber and Privacy Liability Exposures and How to Insure Them**

## If you have completed and passed: MAIA will waive the requirement for:

- Seven Steps to Personal Lines Success*
  - Step 1-Homeowners ..... **AILP Coverage: Homeowners**
  - Step 2-Personal Auto ..... **AILP Coverage: Massachusetts Personal Auto**
- CPPL: Certified Professional in Personal Lines*
  - Personal Insurance Professional Program ..... **AILP Coverage: Homeowners AND AILP Coverage: Massachusetts Personal Auto**
- Ten Components to Commercial Competence*
  - Component 1-Workers Compensation ..... **AILP Coverage: Workers Compensation**
  - Component 2-Commercial General Liability..... **AILP Coverage: Commercial General Liability**
  - Component 3-Business Auto..... **AILP Coverage: Commercial Auto**
  - Component 4-Commercial Property..... **AILP Coverage: Commercial Property**
- CCLP: Certified Commercial Lines Professional*
  - Understand BOP Parts 1 & 2 ..... **AILP Coverage: Commercial Property AND AILP Coverage: Commercial General Liability**
  - Business Auto Policy Parts 1 & 2 ..... **AILP Coverage: Commercial Auto**

**PLEASE NOTE:** Prior to 1/1/2022, **AILP Coverage** and **AILP Issues** courses were known as **AILP Fundamental** and **AILP Core** courses, respectively. The curriculum did not change.

