

AILP Course Exemption Criteria

Certain coursework from other insurance certifications or designations can count toward your Accredited Insurance Lines Professional (AILP) designation.



IF YOU HAVE COMPLETED AND PASSED:

MAIA WILL WAIVE THE REQUIREMENT FOR:

Seven Steps to Personal Lines Success

Step 1-Homeowners	AILP - Fundamental Homeowners Coverage
Step 2-Personal Auto	AILP - Fundamental Massachusetts Personal Auto Coverage

CPPL: Certified Professional in Personal Lines

Personal Insurance Professional Program	AILP - Fundamental Homeowners Coverage and AILP - Fundamental Massachusetts Personal Auto Coverage
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Ten Components to Commercial Competence

Component 1-Workers Compensation	AILP - Fundamental Workers Compensation Coverage
Component 2-Commercial General Liability	AILP - Fundamental Commercial General Liability Coverage
Component 3-Business Auto	AILP - Fundamental Commercial Auto Coverage
Component 4-Commercial Property	AILP - Fundamental Commercial Property Coverage

CCLP: Certified Commercial Lines Professional

Understand BOP Parts 1 & 2	AILP - Fundamental Commercial Property Coverage and AILP - Fundamental Commercial General Liability Coverage
Business Auto Policy Parts 1 & 2	AILP - Fundamental Commercial Auto Coverage

CISR: Certified Insurance Service Representative

If you hold this designation...	All AILP - Fundamental Personal Lines and All AILP - Fundamental Commercial Lines classes
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AAI: Accredited Adviser in Insurance

If you hold this designation...	All AILP - Fundamental Personal Lines and All AILP - Fundamental Commercial Lines classes
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CIC: Certified Insurance Counselor

If you hold this designation...	All AILP - Fundamental Personal Lines and All AILP - Fundamental Commercial Lines classes
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MLIS: Management Liability Insurance Specialist

If you hold this designation...	AILP - Core MLIS EPL Understanding the Exposures and Insurance Coverage and AILP - Core MLIS Cyber and Privacy Liability Exposures and How to Insure Them
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